COLUMBUS STATE

COMMUNITY COLLEGE

BOARD OF TRUSTEES

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A G E N D A BOARD OF TRUSTEES MEETING

Thursday, November 16, 2017 Pete Grimes Board Room, Franklin Hall 6:00 p.m.

I.	Call to Order	
II.	Roll Call	
III.	Certification of Conformity with Section §121.22(F) of the Ohio Revised Code	
IV.	College's Mission and Vision Statements	
V.	Oath of Office for New Trustees: Corrine M. Burger and R. Anthony Joseph	
VI.	Opening Remarks from Chair Radigan	
VII.	Opening Remarks from President Harrison	
VIII.	Approval of Minutes	
IX.	Adoption of FY 17 Efficiency Review and Report	1
X.	Resolution to Approve the Report on Duplicate Programs Required by the Ohio Department of Higher Education	. 27
XI.	Establishment of a Dedicated Funding Source for Career Services to Expand Student Success Outcomes	. 34
XII.	Financial Statements as of and for the Four Months Ended October 31, 2017	. 36
XIII	Personnel Information Items (Information Only)	. 49

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XIV. President's Report

XV. Old Business

XVI. New Business

XVII. Annual Organization of the Board

- A. Report from Nominating Committee
- B. Election of Officers
- C. Recommended Additional Positions

XVIII. Public Participation

XIX. Executive Session (if needed)

XX. Adjournment



COLUMBUS STATE COMMUNITY COLLEGE BOARD ACTION

DATE:		

SUBJECT:

Adoption of FY17 Efficiency Review and Report.

BACKGROUND INFORMATION:

In February 2015, the Governor issued an Executive Order creating the Ohio Task Force on Affordability and Efficiency in Higher Education to make recommendations to Ohio's colleges and universities to be more efficient both in expense management and revenue generation while offering an education of equal or higher quality and decreasing costs to students and their families. As required under Section 3333.95 of the Ohio Revised Code, the attached annual efficiency review is based on the report and recommendations of the Task Force. This report was submitted to the Ohio Department of Higher Education (ODHE) on October 13, 2017, as required, pending Board approval as allowed.

Columbus State's report has been developed by members of an internal Efficiency Advisory Work Group guided by templates provided by the Ohio Department of Higher Education. The report is organized according to the four broad sections of the Task Force recommendations: Efficiency Practices, Academic Practices, Policy Reforms, and Cost Savings, Redeployment of Savings & Tangible Benefits to Students. Also included is a "Five-Year Goal for Institutional Efficiency Savings and New Resource Generation" spreadsheet that is required by ODHE.

Columbus State's work group developed the Efficiency Report by conducting a broad review of ongoing efficiency initiatives underway at the college and consulting with leadership from across the College. The Efficiency Report presented today includes many implementation plans that build upon current efficiency measures that support our commitment to stewardship, affordability and student success.

RECOMMENDATION:

That the Board adopt the College's FY17 Efficiency Review and Report as submitted to the Ohio Department of Higher Education, effective October 13, 2017.

COLUMBUS STATE

COMMUNITY COLLEGE

October 13, 2017

Dear Chancellor Carey,

Attached you will find Columbus State Community College's efficiency review based on the report and recommendations of the Ohio Task Force on Affordability and Efficiency in Higher Education, as required under Section 3333.95 of the Ohio Revised Code. The attached responses are pending approval from the Columbus State Board of Trustees, which is expected in November.

The Task Force's focus was on efficient and innovative practices that free up or generate new dollars for investments that make college more affordable for students and/or improve the quality of their education. This is also Columbus State's highest priority. Through sound financial stewardship and aggressive resource reallocations we are making significant strides. We had our largest graduating class in Columbus State's history last year, though our enrollment is nowhere near historic highs. And the number of credentials awarded to African American students increased by more than 11 percent in the past year.

These gains are as the result of implementing key strategies centered around students:

- Developing strategic public-private partnerships with K-12 education, 4-year institutions, and industry;
- Developing new student support systems that are more streamlined and relevant to students' needs; and
- Aligning our people, processes, and technology around students and their success.

<u>Strategic Partnerships:</u> Columbus State is partner-driven and a small sample of them are included in our annual efficiency report. Alignment of our educational programming with industry has resulted in key partnerships with industry being developed over the past year. Examples include:

- Columbus State is one of only two community colleges in the U.S. partnering with Amazon Web Services and their AWS Educate platform to bring Cloud computing principles into our curriculum in a fundamental way. This partnership will enable us to build Cloud skills into our certificate and associate degree programs, and will also provide a framework to help current programmers, data analysts, and cyber-security professionals transition to Cloud architecture. We are working closely with ClOs of early Cloud-computing adopters to address this need as rapidly as possible as thousands of IT professionals need training to fully utilize these new technologies.
- Columbus State is among the six community colleges nationally chosen by Apple Inc. to launch their Swift application development curriculum to teach students elements of app design and gain critical skills in software development and information technology.

DAVID T. HARRISON Ph.D. PRESIDENT

We must stand ready to partner with industry in innovative ways so that students are able to fill vacant positions or re-tool their skills in fields that are rapidly changing.

Student Support Systems: Columbus State is one of only 30 colleges nationally selected as part of the American Association of Community Colleges Guided Pathways initiative, a Gates-funded project establishing best practices in student success and completion, to be replicated throughout the U.S. Over the next two years, the College will implement and improve systems and supports to guide and assist all students from connection to completion in attaining their academic and career goals. Through concise academic pathways and supports that address students' roadblocks, students will take fewer credits and take less time to obtain their degree or certificate, ultimately reducing student debt.

Aligning our systems, process, and technology: An Enterprise Architecture Plan (EAP) was recently conducted by the College to develop a framework for enterprise systems for use in better aligning applications, systems, and integration with the College's strategies and priorities, particularly as they relate to student success. The feedback provided through this gap analysis will help inform the College as it decides on an enhanced academic planning platform as part of the implementation of the Guided Pathways initiative.

These and other efforts, as outlined in our efficiency report, will allow Columbus State to be a catalyst and partner in the State's pursuit of realizing 65% of adult Ohioans receiving a postsecondary degree or certificate by 2025. This ambitious goal can only be achieved through clear and innovative academic pathways through aligned educational systems that keep college affordable for all prospective students.

Thank you for your continued support in helping Columbus State meet the affordability and educational needs of our students and the workforce and civic engagement needs and expectations of the Central Ohio region. Please let me know if we can provide you any additional information.

Respectfully,

David T. Harrison

President

Master Recommendation 1 | Students Must Benefit: Savings and/or new dollars generated from these recommendations must be employed to reduce the cost of college for students. Any other uses must have tangible benefits for the quality of students' education.

No response required.

Master Recommendation 2 | Five-year goals: Each institution must set a goal for efficiency savings and new resources to be generated through fiscal 2021, along with a framework for investing those dollars in student affordability while maintaining or improving academic quality.

See "Five-Year Goal for Institutional Efficiency Savings and New Resource Generation" document at the end of the document.

Section I: Efficiency Practices

Procurement

Recommendation 3A | Campus contracts: Each college/university must require that its employees use existing contracts for purchasing goods and services, starting with the areas with the largest opportunities for savings.

This past year, all College purchasers were provided a list of the College's contracts that are available and encouraged to use such contracts. The College still does not have the systems capability to track utilization rates of College contracts. However, other community colleges were surveyed to determine their capabilities of such tracking. It is not financially feasible for the College to upgrade its systems for such tracking at this time since the current priority is upgrading the College's systems to better serve students. An Enterprise Architecture Plan (EAP) was just conducted to develop a framework for enterprise systems for use in better aligning applications, systems, and integration with the College's strategies and priorities. As purchasing occurs in a decentralized environment, we will continue to communicate the need for utilizing existing contracts as well as the support of central Purchasing staff in identifying such contracts to meet the needs of departments. In the absence of systems capabilities, we will consider a sample of large expenditures to assess the usage of contracts.

Recommendation 3B | Collaborative contracts: Ohio's colleges and universities must pursue new and/or strengthened joint purchasing agreements in the following categories:

- · Copier/printer services
- Computer hardware
- Travel services
- Outbound shipping
- Scientific Supplies and Equipment
- Office Supplies and Equipment

Columbus State continues to make extensive use of group purchasing contracts including IUC-PG, Education and Institutional Cooperative (E&I), State of Ohio, US Communities and others, which resulted in \$526,803 in avoided costs in FY17. A review of the purchasing policy and procedure was not completed in FY17 and the existing policy is still in force. Efforts will be made to have the review of the Purchasing policy included for consideration by the College Policy Council in FY18.

Contract Type	Is the college/university participating in joint contracts? [yes, no, plan to]	Include additional explanation here if needed. If the college/university chooses not to participate, please explain why.
Copier/printer services	No	The IUC-PG agreement for copiers/printers was reviewed this past year and then the copier/printer services contract re-bid. The College will review the IUC-PG agreement prior to the expiration of the current copier contract. Any contract must meet all needs for copy services, equipment repair/replacement/functionality and overall customer support. In FY17 the College saved almost \$8,300 by printing business cards in-house utilizing equipment leased under the existing copier/printer contract versus using a third party printer and saved almost \$14,000 by printing 1098T forms in-house versus outsourcing this work.
hardware		The College began using consortium agreements for the purchase of computer hardware in July of 2016 and \$273,000 in costs were avoided when compared to market pricing.
Travel services	No	No update since the last report.
Outbound No No		No update since the last report.
1 100		The College continues to use the IUC-PG agreement for scientific supplies and avoided costs of \$68,000 in FY17 by using consortium agreements.

Assets and Operations

Recommendation 4 | Assets and Operations

4A Asset review: Each college/university must conduct an assessment of its noncore assets to determine their market value if sold, leased or otherwise repurposed. Where opportunities exist, colleges and universities must consider coordinating these efforts with other colleges and universities to reap larger benefits of scale.

As mentioned in the last report, Columbus State regularly conducts business planning to determine whether the College's assets should be sold, leased, or re-purposed to ensure that locations and facilities are meeting the academic and workforce needs of the Central Ohio Region. For example, this past year the College's leases at the Westerville Regional Learning Center and the Fire Science location were reviewed. It was determined to renew the Westerville lease but re-locate the Fire Science program to our Bolton Field location. The re-location is currently in process and will save the College about \$60,000 annually.

A new internal facilities planning team was created this past year. This resulted in several spaces, with minor renovation, being converted to areas that could be better utilized by students. For example,

"Sips," a coffee kiosk/study area that opened in March of 2017 was placed in what was an under-utilized lobby in an academic building and is now heavily used by students. The existing cafeteria in Union Hall will be modernized over the next year into a high-energy learning space for students to gather in groups and/or study between classes.

This past year the College began the completion of several intensive facilities' assessments including: Americans with Disability Act (ADA) compliance, Computerized Maintenance Management System (CMMS), Space Utilization, Building Conditions, and Energy Master Plan. The ADA compliance assessment has been completed and prioritization of its recommendations will begin soon. Implementation of a new CMMS System, Archibus, is in its final stages and will improve future maintenance work by better prioritizing needs. The space utilization study will begin after the CMMS is in place. The building conditions assessment is expected to be completed in December. Work on the energy master plan will begin after the building needs assessment is complete.

Finally, extensive planning is underway with partners in Columbus State's neighborhood, known as "Creative Campus." Neighborhood stakeholders began planning in 2015, developing a 14-point action agenda built around a shared desire to make the neighborhood a much more vibrant place and to most effectively leverage one another's assets. This neighborhood planning initiatives' funding partners include the City of Columbus, CCAD, Columbus State Community College, the Columbus Museum of Art, the Edwards Companies, State Auto, the YMCA of Columbus, and the Discovery Special Improvement District. Other key partners involved in Creative Campus discussions include Central Ohio Transit Authority (COTA), Partners Achieving Community Transformation (PACT), the Mid-Ohio Regional Planning Commission (MORPC), and the Columbus Downtown Development Commission (CDDC). Over the past year the focus of this group's planning centered on understanding the neighborhood's development potential. Studies included a market analysis, a strategic long-term parking/mobility/transit study and plan, and an assessment of properties in the neighborhood. Catalysts for neighborhood improvement include the College's new culinary/hospitality academic building, design and engineering of streetscape improvements on a major north/south artery that runs through the Creative Campus (Cleveland Avenue), a Smart Columbus initiative to install a Smart Mobility hub in the Creative Campus neighborhood near a new bus rapid transit program operated by COTA, and exploration by the YMCA of Columbus for potentially moving a wellness/fitness facility to the neighborhood having created opportunities to advance the neighborhood's interest in being a more vibrant place.

4B Operations review: Each college/university must conduct an assessment of non-academic operations that might be run more efficiently by a regional cooperative, private operator or other entity. These opportunities must then be evaluated to determine whether collaboration across colleges/universities would increase efficiencies, improve service or otherwise add value.

The College is always looking to improve its operations. The increased use of a Document Management System (DMS) for off-site storage and procurement cards (P-Cards) for small-dollar purchases both continue to yield savings and efficiencies. For example, using P-Cards versus creating and mailing a purchase order saved \$35,650 in FY17 with regard to time and effort. As resources remain tight, significant reallocations have been made to align budgets with strategic priorities of student success, workforce and civic engagement.

Below are responses to each of the non-academic operations that the Task Force specifically identified be evaluated for possible outsourcing or operated through a regional cooperative:

Dining	Columbus State recently bid its food services contract. Our partner, AVI, committed an investment of \$1.5 million in upgrading our facilities.
	committee an investment of \$1.5 million in appraising our resinces.
	The College is in the process of executing an operating business plan for the new Culinary and Hospitality Management building that is scheduled to open in Spring of 2020. The business plan includes four operational business subunits: Academic Programs, Conference Center (events and catering), Retail, and Community Offerings. The new retail space will include a restaurant and bakery, which will offer new dining options for students, staff and the community.
	A couple other improvements to dining options made for students this past year include a new "Subway" within the DX Center connected to the Bookstore, a new "Sips" coffee kiosk (as already mentioned), and "The Market C," a self-service convenience store that makes food available at all times, on the Delaware Campus.
Student Health	No update since the last report.
Services	
IT Help Desk	In January 2017 the digital platform for the IT Help Desk was upgraded. The new platform allows self-service capabilities for students and employees to report problems 24 hours a day, seven days a week. Efficiencies gained through the self-service portal include: 1. Reduced time to enter calls into the work order system. Events entered through the portal are converted directly to work orders, avoiding the information having to be re-entered from a phone message or having to convert emails into a work order. 2. Provides a method for communicating best practices and possible resolutions without human interface. Visiting the portal encourages and empowers a caller to solve a problem on their own by providing them access to information which may assist them without waiting for a call back or technician visit. 3. Provides a point of entry to the work order system that is not constrained by call volume. There is no wait time to enter a ticket on the portal.
Janitorial	The College is in its final year of its janitorial agreement. The current scope is being evaluated to determine efficiency opportunities in the new agreement. Related to janitorial services, a new consumable paper product contract was bid in FY17 that resulted in \$99,000 of savings over previous annual spend. We also enrolled our uniform and floor mat rental into the US Communities buying agreement saving \$3,500. The solid waste contract bid resulted in
	\$7,500 in savings by gaining State Term Pricing.

Draft – pending approval from the Columbus State Board of Trustees

Landscaping	No update since the last report.
Facilities Management	No update since the last report.
Real Estate Management	No update since the last report.
Parking	As previously mentioned, a parking/transit/mobility study was recently completed and an implementation plan is being developed.
	The restriping of some of our parking lots was completed over the summer and 280 new spaces were gained, which will completely offset the 243 spaces that will be lost when construction begins on the new Culinary and Hospitality Management building. This resulted in net savings of about \$2.1 million through cost avoidance since the estimated value of creating new surface lot spaces is about \$9,000 per space.

The OACC CFOs meet monthly and discussed and reviewed several operational efficiencies over the past year. One efficiency realized through the OACC was a joint contract for student assessments. A per unit cost of \$1.95 for Accuplacer tests was achieved and these rates will be locked in until 2020. Other areas discussed included textbook affordability and programs that incentivize students taking more credits per term.

4C Affinity partnerships and sponsorships: Colleges and universities must, on determining assets and operations that are to be retained, evaluate opportunities for affinity relationships and sponsorships that can support students, faculty and staff. Colleges and universities can use these types of partnerships to generate new resources by identifying "win-win" opportunities with private entities that are interested in connecting with students, faculty, staff, alumni or other members of their communities.

Columbus State is always looking for win-win opportunities with strategic partners and has a number of them that are academic, operational or both. Columbus State continues to partner with nine 4-year institutions through its Preferred Pathway Program. The College Credit Plus program served students from 140 high schools in 60 school districts spanning 11 counties last year. These partnerships are managed through the Central Ohio Compact: http://www.cscc.edu/about/summit/pdf/CST-016%20CentralOHCompactBoard_3_1.pdf. The College also partners with others for space and parking resources when these partnerships do not compete with the College's ability to deliver its mission.

Below is a table representing some of the College's partnerships:

Partnerships/Sponsorships*	Description	
Ohio University	Preferred Pathway and shared space on OU's Dublin Campus;	
90000000 00 00000 0000 0000	OU Master's Program hosted onsite at Columbus State	
	downtown campus	
Ohio State University	Preferred Pathway	
Franklin University	Preferred Pathway, shared space at Columbus State's	
	Delaware Campus	
Capital University	Preferred Pathway	
Otterbein University	ity Preferred Pathway	

 ${\it Draft-pending\ approval\ from\ the\ Columbus\ State\ Board\ of\ Trustees}$

Miami University	Preferred Pathway; Miami baccalaureate completion degree
-	in Engineering hosted onsite (via videoconferencing) at
	Columbus State downtown campus
Ohio Dominican University	Preferred Pathway
Ohio Wesleyan University	Preferred Pathway
Columbus College of Art and Design	Preferred Pathway & parking
University of Akron	Videoconferencing of Akron courses hosted on Columbus
	State downtown campus
Columbus City Schools	Credits Count – a partnership with AEP and Columbus City
	Schools to work with students and their families in exploring
	STEM (Science, Technology, Engineering, Mathematics) fields
	and to help students fill in learning gaps so that they are
	ready to study college-level courses while still in high school.
Reynoldsburg City Schools	Shared space and provides college student support services
AMERICA CAR	at Reynoldsburg High School (Livingston Campus)
Marysville School District	Early College High School
Seven Central Ohio high-poverty	The Investing in Innovation (i3) grant supports Early College
school districts	High School implementation in seven high-poverty districts in
	Central Ohio that includes implementation of a standards-
	based early college high school curricula, a comprehensive
	professional development and coaching program for
	principals and teachers, and wrap-around student and family
	services to address non-academic barriers. The work will be
	enhanced through funds committed by the County
	Department of Jobs and Family Services who will provide
	funds to I Know I Can to deploy college and career readiness
	advisors into these high poverty districts.
Central Ohio Compact	This represents the overarching framework for all the work
	involving higher education partnerships with K-12 school
	districts. The Compact develops solutions for college
	completion and career success and includes 60 school
	districts and dozens of higher education institutions and
	business and civic partners. There are two grants that
	support this work. The New Skills at Work grant, a \$2.5
	million 5-year grant from JP Morgan Chase, supports the
	infrastructure of the Compact. The Great Lakes College and
	Career Pathways Partnership grant from the Joyce
	Foundation will provide \$400,000 over two years to Central
	Ohio to provide hands-on technical support from national
	leaders in the field and expand pathways aligned to labor
	market demand from high school to college to the
	workplace.
College Credit Plus partnerships	The College Credit Plus program served students from 140
	high schools in 60 school districts spanning 11 counties last
	year. Columbus State courses are offered in over 60 school
	buildings in Central Ohio school districts.

Camital III	
Capital University, Central Ohio Technical College, Columbus College of Art and Design, DeVry University, Franklin University, Mt. Carmel College of Nursing, Ohio Dominican University, Otterbein College, Pontifical College Josephinum	Higher Education Council of Columbus Cross Registration Program (HECC) — enables full-time undergraduate students to attend any HECC home institution (where the student is registered full-time) to register at another HECC member host institution for certain credit courses not available at the student's home institution.
Apple	Columbus State is among the six community colleges nationally chosen by Apple Inc. to launch their Swift application development curriculum to teach students elements of app design and gain critical skills in software development and information technology.
Honda	The College has partnered with Honda of America to develop a talent pipeline of electro-mechanical engineering graduates. This co-op program enables students to start while still in high school, work at Honda as students, and transition to full-time employees upon completion of their associate degree. Students pursuing further career development earn their bachelor's degree in engineering through the Preferred Pathway 2+2 partnership with Miami University, with their tuition paid by Honda.
Amazon	Columbus State is one of only two community colleges in the U.S. partnering with Amazon Web Services and their AWS Educate platform to bring Cloud computing principles into our curriculum in a fundamental way. This partnership will enable the College to build Cloud skills into our certificate and associate degree programs, and will also provide a framework to help current programmers, data analysts, and cyber-security professionals transition to Cloud architecture.
	The Child Development Associate, or CDA, is an entry-level credential for the early childhood education field granted by the Council for Professional Recognition. Teachers earn a CDA by completing 120 hours of formal instruction in 18 competencies related to the social and emotional growth of young children. As part of the Step Up To Quality (SUTQ) initiative enacted by the State of Ohio, early childhood centers will be required to employ teachers that have at least a CDA by the year 2020 to continue to receive funding. According to the City of Columbus, at least 2,000 teachers working in Columbus do not meet this threshold. Additionally, by the year 2025, early childhood centers will have to employ teachers with at least an associate's degree to maintain funding. The City of Columbus has collaborated with Columbus State Community College to provide CDA training for early childhood teachers who do not have a CDA. With two grants from the City totaling approximately \$300,000 Columbus

State's Human Services Department has provided tuition-free
CDA training to over 100 early childhood teachers. Two
cohorts were successfully completed during the Spring 2017
semester. Three cohorts are currently underway for the
Autumn 2017 semester with one more still in development.
Columbus State has received word that the Council for
Professional Recognition is considering our CDA program as
one of the ten Gold Standard programs in the country for
exceptional educational practices when it comes to offering
the CDA.

^{*}Columbus State has numerous partnerships; this is a sample.

Administrative Practices

Recommendation 5 | Administrative cost reforms

5A Cost diagnostic: Each college/university must produce a diagnostic to identify its cost drivers, along with priority areas that offer the best opportunities for efficiencies.

Last year's report discussed finalizing metrics for a financial dashboard for faculty to inform their work. A financial dashboard was piloted through faculty program reviews in the program areas of Real Estate, Aviation Maintenance, Digital Design and Graphics, Digital Photography, Interactive Media, Interactive Media Video Game Art and Animation, Respiratory Care, Interpreter Education, Social and Human Services, and Veterinary Technology. The dashboard highlights those financial drivers that can be most impacted by faculty decisions – section sizes and student completions. On the dashboard these critical revenue and cost drivers are compared to historical averages, to other programs outside the department, and college-wide. The dashboard will be used for the following program reviews in FY18: Business Management, Business Office Applications, Finance, Human Resources Management, Marketing, Architecture, Civil Engineering, Construction Management, Environmental Science, Geographic Information Systems, HVAC, Landscape Design and Build, Electronic Engineering Technology, Supply Chain Management, Health Information Management Technology, Massage Therapy Entrepreneurship, Early Childhood Development and Education, Criminal Justice, Sterile Processing Technology, Surgical Technology. While still early, the dashboard will eventually allow the feedback and historical information necessary to establish critical benchmarks.

5B Productivity measure: While the measure should be consistent, each college/university should have latitude to develop its own standards for the proper level of productivity in its units. This will allow, for instance, for appropriate differences between productivity in high volume environments vs. high-touch ones. Has the college/university implemented or considered utilizing Lean Six Sigma methodology as a tool to evaluate the college/university's processes?

Columbus State reviewed its assignment of positions categorically through HEI last year to ensure that positions are aligned to the State's definitions. An updated productivity measure has not yet been released by the Ohio Department of Higher Education based on Columbus State's most recent submission so an updated analysis cannot yet be completed.

An effort was made by the College about five years ago to have employees go through "Lean" training for projects. Since that time, the College has shifted its efforts to training employees on compression planning, a process that helps leaders leverage their collaborative time to make better decisions faster and that are aligned to strategic priorities. Also implemented over the past year was a new project management office. This office, informed by a cross functional team of leaders from all divisions of the College, created a new project prioritization and ranking system that requires Cabinet approval, developed training for project managers, and developed a new system of tracking and documenting the status of approved projects. This renewed discipline of consistent project management principles across the College has led to a more focused approach to addressing the College's most high-priority work and has ensured that the necessary resources are in place to implement these projects.

5C Organizational structure: Each college/university should, as part or because of its cost diagnostic, review its organizational structure in line with best practices to identify opportunities to streamline and reduce costs. The college/university reviews also should consider shared business services — among units or between college/university, when appropriate — for fiscal services, human resources and information technology.

The College's primary area of focus in relation to its organizational structure over the past year was how to best serve our College Credit Plus students and our high school partners. Columbus State has seen considerable growth in student participation in this statewide program. Enrollment growth in the first year (FY16) was almost 118%, in FY17 growth was a little over 50%, and is currently on pace to increase by about 30% in FY18.

While a Dual Enrollment Office has been in place at the College since before the start of the State's program, the focus has primarily been on academic quality of the courses rather than on the non-academic supports needed by students to be successful. Since the inception of the new statewide program, many of the non-academic supports were done manually and not always consistently. Over the past six months, an in-depth review of the organizational structure and operational processes was undertaken. After considerable discussion and benchmarking against other Ohio colleges, the decision has been made to establish a new College Credit Plus Services Office expected in January 2018.

This new office will focus on improved and more consistent communications and will include coordinators, who will focus on school district communications and supports, and transition advisors, who will focus on students after they have completed their general education courses and are ready to move into a more defined pathway. College Credit Plus positions will also be embedded within Admissions, the Office of the Registrar, the Testing Office, and the Cashiers & Student Accounting Office to ensure that College Credit Plus students have the necessary supports. While this new organizational structure will best serve the students and our district partners in the near term, the College will continue to strive to improve and make the processes less manual. Some improvements have been realized on this front, however. For example, the CCP registration process was improved through a pilot with Southwestern City School District through a common platform for sharing student data. The Enterprise Architecture Plan previously mentioned will also help inform how the College's systems can best be improved to serve this population.

Also, in FY18 the Enrollment Management and Student Services area will be restructured to more strategically and effectively communicate with students about how to apply and register to the College, what interventions and support programs are available to them, how they can achieve their goals for a certificate and/or degree in the most affordable way and what careers opportunities are available to

them. This reorganization will lay the foundation on which Guided Pathways for students can be implemented and advance the College's goal to align people, processes and technology. (See Recommendation 7A for additional information.)

5D Health-care costs: A statewide working group should identify opportunities to collaborate on health-care costs. Has the college/university identified any healthcare reforms that the working group should consider? Has the college/university achieved any expected annual cost savings through health-care efficiencies?

This past year, clinical and claim reviews indicated that cancer had a high prevalence in the College's claim data. This created an opportunity to roll out CancerBridge as an added resource for full time employees and their families. This program provides resources that can answer questions regarding treatment, side effects, things to consider, as well as the ability to assist in finding a physician that specializes in the specific cancer diagnosis. While the program is too new to show results, it is believed that that it will create a cost savings for both employees and the College.

The College also added an enhanced dental plan through defined contributions that added no additional costs to the College while providing a better plan to employees.

5E Data centers: The college/university must develop a plan to move their primary or disaster recovery data centers to the State of Ohio Computer Center (SOCC).

Columbus State gave serious consideration to moving its primary data center to the SOCC in FY17 but after much review decided against it. Instead, the existing data centers on the Columbus Campus will be consolidated and full redundancy will be established with the College's Delaware Campus. Following is the rationale:

- 1. The College has its own redundant data centers with established redundant fiber paths, power generation and fire projections. These fully functional facilities provide adequate disaster recovery capability.
- 2. The network would have had to be re-architected due to the complexity of routing traffic for both interior facing and exterior facing shared services.
- 3. The expenses associated with re-architecting and moving the existing data centers were prohibitive.
- 4. Emerging cloud technologies provide a viable alternative for services that need to reside outside of the data centers.

5F Space utilization: Each college/university must study the utilization of its campus and employ a system that encourages optimization of physical spaces.

The College's Board of Trustees adopted a master plan in July 2013. The plan focused on advancing the College's three strategic goals – student success, workforce development and civic engagement. Many recommendations of the master plan have been addressed or are in the process of being addressed. The College serves students at its two campuses and is continually expanding its reach through partnership-driven regional learning centers, expanded access to technology-enhanced learning, and collaborative relationships with K-12 districts, colleges and universities, libraries, and other partners. Many of these partnerships have already been discussed.

Also as previously discussed, it was decided in FY17 to conduct five facilities' assessments. A space utilization study will begin after the CMMS system is implemented. For a complete status of all the facilities' assessments, please see Recommendation 4A.

Energy

Energy Efficiencies seek to refine sustainable methods utilized by college/university to procure and use energy (resulting in more efficient use of energy), including, but not limited to lighting systems, heating & cooling systems, electricity, natural gas, and utility monitoring.

Columbus State recognizes that energy is a strategic business and operating issue and is committed to sustaining the environment for future generations. Work on an Energy Master Plan will begin after the building needs assessment is completed. For a complete status of all the facilities' assessments, please see the response for Recommendation 4A.

Were there any updates/changes to college/university energy efficiency projects in FY17?

Project	Collaborative Partnership(s)	Explanation
LED Upgrades	City of Columbus, Division of Power	Savings of over \$187 per day (or \$68,390 annually) are being realized by reducing the wattage used from 273,390 watts to 99,898 watts in FY17. Based on these savings and our capital investment in the new lights, we are projecting a 2 ½ year return on equipment, if current rates stay where they are now.

The College has begun adding water deduct meters to our cooling towers and replacing boilers with more modern, efficient boilers that will provide savings in electric and natural gas. To date the savings realized have been minimal but are expected to be more significant in FY18.

Over the last five years the College has switched over 2,000 lab computers to thin clients. It is estimated that thin clients yield 45% in energy savings or about \$60,000 per year.

Regional Compacts

New HB 49 Requirement: Ohio Revised Code Section 3345.59 requires regional compacts of Ohio's public colleges and universities, with an executed agreement in place by June 30, 2018 for colleges and universities to collaborate more fully on shared operations and programs. Per O.R.C. section 3345.59(e) colleges and universities shall report within their annual efficiency report the efficiencies gained as a result of the compact. This provision will be included in the FY18 Efficiency Advisory Committee survey; therefore, institutions should prepare accordingly to meet this timeline.

No response required by institutions in this year's report.

SECTION II: Academic Practices

Recommendation 6 | Textbook Affordability

6A Negotiate cost: Professional negotiators must be assigned to help faculty obtain the best deals for students on textbooks and instructional materials, starting with high-volume, high-cost courses. Faculty must consider both cost and quality in the selection of course materials.

As mentioned in the last report, Columbus State established the Textbook Affordability Advisory Committee in 2011. From July 2012 through FY17, the work of this group has resulted in savings to students of over \$5.2 million which includes savings on sales taxes that students would have had to pay if they bought their textbooks elsewhere. The Committee is comprised of representatives from Arts and Sciences, the Bookstore, Career & Technical Divisions, Digital Learning & Instructional Services, Disability Student Services, Instructional Design & Innovation, and the Library. Its charge is to determine opportunities to reduce the financial impact to students resulting from the rising costs of textbooks and learning materials, and to act as a think tank for sharing best practices among departments learned through other regional and national sources. Over the past year the Committee focused on ADA compliance, Copyright, training sessions, and a pilot for digitization of academic material for ten courses to begin for the Autumn 2017 semester.

Several pilots have come to fruition in the past year in regard to full course digitization and/or deployment of Open Educational Resources (OER). The following is a list of courses with at least one section being offered publisher-free or nearly so: PHIL 1130, HIST 1152, HIST 1181, MATH 1116, MATH 1148, MATH 1111, MATH 1115, ECON 2200, POL 1100, SOC 1101, SOC 2410, COLS 1100, COLS 1101, ENGL 1100, BIO 1101, BIO 2300, BIO 2301, CHEM 1171, and GEOL 1151. Additional courses are actively being explored for digitization and/or OER deployment in the coming year. Among the eCourses proposed for development in FY18 are BMGT 2216, FOTO 1140, ITST 1136, BIO 2301, CHEM 1172, HIMT 1135, HIMT 1141, SAHS 1111, and MULT 1115.

Columbus State operates its own bookstore with buyers who help serve as professional negotiators. These Bookstore staff work with faculty to educate them about negotiating textbooks costs. A "Faculty Adoption" webpage has been developed to assist faculty with meeting their course material needs in the most affordable way and can be found here: http://www.cscc.edu/services/bookstore/faculty.shtml

6B Standardize materials: Colleges and universities must encourage departments to choose common materials, including digital elements, for courses that serve a large enrollment of students.

Columbus State is a leader in distance learning with the highest number of sections and enrollments in on-line education of all community colleges in Ohio. Academic departments continue to develop and enhance digital offerings and materials, which will result in more common use materials. The majority of academic courses at Columbus State utilize common materials for both low and large enrollment of students. Academic departments continue to develop and enhance digital offerings, and faculty are encouraged to develop digitized learning materials.

6C Develop digital capabilities: Colleges and universities must be part of a consortium to develop digital tools and materials, including open educational resources, that provide students with high-quality, low-cost materials.

Columbus State completed the digitization of ten courses through the use of custom-created digital assets and OERs. The effort was funded through a Straight A grant for FY17, and the resulting courses eliminated all associated textbook costs. As of Autumn 2017, three of those courses are being delivered on iPads in the grant partner districts of South-Western City Schools and Westerville City Schools. An increasing number of those courses are expected to be included on the Spring 2018 course schedules in those districts, and the rollout is expected to expand to other districts in future years.

Additionally, seven more courses were digitized using internal funding, also resulting in courses with no associated textbook costs. Six of those seven courses, along with three of the courses digitized for the Straight A grant mentioned above, are all being offered to Columbus State students as "Bring Your Own Apple Device" course sections as of Autumn 2017. One of these internally funded digitized courses is being offered in Westerville City Schools this Autumn.

For FY17-18, eight faculty were approved to digitize three Business, Engineering and Technology courses, two Arts & Sciences courses, and four Health and Human Services courses. These projects are expected to result in courses which have no associated textbook costs by Autumn 2018.

Finally, planning for an OER campaign is underway to build faculty awareness of OER resources and provide a means for faculty to apply for funding to support textbook replacement efforts using OERs. The campaign is expected to launch late fall or early spring.

New HB 49 Requirement | Reducing Textbook Costs: Ohio Revised Code section 3333.951(c) requires Ohio's public colleges and universities to report their efforts towards reducing textbook costs for students. Please discuss all practices that ensure students have access to textbooks at an affordable price. Also, please identify efficiencies captured from your practices.

See responses to Recommendations 6A, 6B, and 6C.

New HB 49 Requirement | Study on Textbook Costs: Ohio Revised Code Section 3333.951(d) requires Ohio's public colleges and universities to conduct a study to determine the current cost of textbooks for students enrolled in the institution and submit the study to the Chancellor by a date prescribed by the Chancellor. Please note that the study will be due on the same submission timeline as the FY18 Efficiency Advisory Committee survey; therefore, institutions should prepare accordingly to meet this timeline.

No response required by institutions in this year's report.

Recommendation 7 | Time to Degree

7A Education campaign: Each college/university must develop a coordinated campaign to educate its full-time undergraduates about the course loads needed to graduate on time (two years for most associate degrees and four years for most bachelor's degrees).

Columbus State is aggressively educating prospective and registered students on affordable pathways on many fronts:

- Through a marketing campaign on student affordability many materials and videos have been created to communicate how a debt free degree can be obtained at Columbus State. Through this campaign parents throughout Central Ohio were provided magnets about how a debt-free degree can be obtained at Columbus State. Also, information is provided on Columbus State's website: http://www.cscc.edu/about/news-press/2015/harrison-debt-is-a-choice.shtml
- This past March, a K-12 Principals Affordability Forum was held at Columbus State to help high school principals understand solutions through Columbus State for a debt free degree.
- The College's New Student Orientation, expected to go to scale in FY18, and the COLS 1100 first year experience course both include guidance to students on financial literacy.
- The College is updating its advising model to include completion advisors who work directly with students in academic planning and course scheduling to support on-time graduation. Also, as outlined under Recommendation 5C, transition advisors will help with this education with College Credit Plus students.
- Columbus State established the Preferred Pathway program and has over 400 affordable pathway agreements with 4-year universities. By completing the freshman and sophomore year at Columbus State, the Preferred Pathway partnerships save students between 30-45 percent on their tuition expenses. That's a savings of between \$12,000 and \$75,000 on bachelor's degree tuition, depending on the university. The savings are even greater when you factor in expenses for room and board. See more details under Recommendation 7F.

Finally, Columbus State is one of only 30 colleges nationally selected as part of the American Association of Community Colleges Guided Pathways initiative, a Gates-funded project establishing best practices in student success and completion, to be replicated throughout the U.S. Over the next two years, the College will implement systems and supports to guide and assist all students from connection to completion in attaining their academic and career goals. Through concise academic pathways and supports that address students' roadblocks, students will take fewer credits and take less time to obtain their degree or certificate, ultimately reducing student debt.

7B Graduation incentive: Colleges and universities should consider establishing financial incentives to encourage full-time students to take at least 15 credits per semester.

Columbus State is always looking for ways to incentivize students to take additional credits so that the time to degree or certificate is reduced as much as possible. During the 2016-2017 academic year the College funded three scholarship programs specifically designed to allow and encourage students to complete their program of study at Columbus State. These scholarships were the "Crossing the Finish Line Scholarship," the "Degree Completion Scholarship," and the "Ohio State Transfer Scholarship" A total of \$72,770 was disbursed to 75 students participating in the three scholarship programs. Forty-one of the 75, or 55%, of the students receiving those scholarships completed their program of study by completing their degree or certificate during FY17.

In FY17 a new facility fee was introduced to provide an ongoing revenue source to address the maintenance needs of the College. To encourage students to take at least 15 credits each term, this new fee is exempt to students who take 15 or more credits. The number of students who took 15+ credit hours remained relatively flat after the fee was instituted but the College will continue to communicate to students this exemption and track results.

Incentives for students to take at least 15 credits per semester will continue to be a priority of the newly

restructured Enrollment Management and Student Services area as discussed near the end Recommendation 5C.

7C Standardize credits for degree: Colleges and universities should streamline graduation requirements so that most bachelor's degree program can be completed within 126 credit hours or less and an associate degree program can be completed within 65 credit hours or less. Exceptions are allowed for accreditation requirements.

The College has already reduced the number of credits necessary to achieve an AAS degree to a maximum of 65 credits. In fact, most AA and AS degrees have been reduced to a maximum of 60 credits. As part of the Guided Pathways initiative outlined under Recommendation 7A, program areas have worked over the past year to develop clear plans of study for students to follow for their academic path and have developed full-time and part-time degree plans linked to advising and the degree audit system. As already mentioned, full implementation of Guided Pathways over the next few years will keep elective choices to a minimum, helping to focus students on the content that is necessary for workplace skill attainment, and removing barriers from students on a pathway to earn a meaningful degree or certificate.

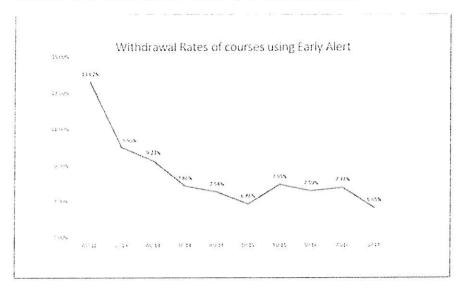
7D Data-driven advising: Colleges and universities should enhance academic advising services so that students benefit from both high-impact, personalized consultations and data systems that proactively identify risk factors that hinder student success.

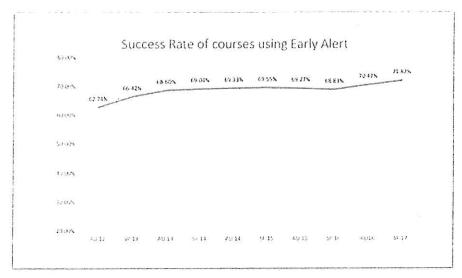
As already mentioned, an Enterprise Architecture Plan (EAP) was just conducted to develop a framework for enterprise systems for use in better aligning applications, systems, and integration with the College's strategies and priorities, particularly as they relate to student success. The feedback provided through this gap analysis will help inform the College as it decides on an enhanced academic planning platform as part of the implementation of the Guided Pathways initiative.

Tutoring is provided free of charge to Columbus State students. The College now partners with NetTutor to give students more tutoring options. This online tutoring option is in addition to peer and professional tutors. Additional subjects and available times are also now available. The number of students taking advantage of this free service continues to grow. In FY17, 4% more students were tutored, autumn term over autumn term. These students also continue to show a higher completion rate than non-tutored students, almost 5% more successful.

Also, Early Alert is an automated support system that gives students early feedback on course progress and helps the College offer early intervention to students at risk. This powerful success monitoring tool helps facilitate communication between the instructor, support services, and students. Integration with Colleague (our Student Information System) and Blackboard has helped in providing an in-depth and consistent picture of the student by integrating both real time performance data from the learning management system with historical academic data from the student information system. This gives the College the ability to streamline processes, target interventions, establish workflows, and work together on behalf of the student. It also allows us to align interventions to the students' needs in real-time, intervene early and often, and allows staff/faculty to work more efficiently and effectively with the student based on shared information. Currently, about 93% of college sections use Early Alert, and

longitudinal data (2012 to present) indicate success in those courses continuing to trend upward and withdraw rates in the courses continuing to trend downward.





7E Summer programs: Colleges and universities must develop plans to evaluate utilization rates for summer session and consider opportunities to increase productive activity. In particular, colleges and universities should consider adding summer-session options for high-demand classes and bottleneck courses that are required for degree completion.

The College has strategically approached the use of summer term to expand both academic and supportive programming. Efforts have included:

• Emphasizing this term for College Credit Plus students. Summer enrollment increased from 202 to 507 unduplicated students from Summer Semester 2016 to Summer Semester 2017.

- Participating in the first round of the EASE (Encouraging Additional Summer Enrollment) grant through MDRC in Summer Semester 2017. This effort will continue through Summer Semester 2018. No data will be available until later this fall.
- Increasing the number of popular general education courses with delayed starts to appeal to a wider student audience.
- Enhanced marketing and intake processes to support transient student enrollment.
- Intentional scheduling of new student orientation, boot camps, and summer bridge programs in support of institutional success and completion agenda. Over 75 discrete events or programs were delivered on campus during Summer Semester 2017.

7F Pathway agreements: Colleges and universities should continue to develop agreements that create seamless pathways for students who begin their educations at community or technical colleges and complete them at universities.

Columbus State has 427 pathways to a bachelor's degree: 4 1+3 agreements, 376 2+2 agreements, 43 3+1 agreements (33 that are 2+2 or 3+1 and 10 exclusively 3+1) and 4 2+3 agreements. A new Pathway Inventory is now available to students on Columbus State's website: http://www.cscc.edu/academics/transfer/search-transfer-agreements.shtml.

Columbus State continues to partner with nine 4-year institutions through its Preferred Pathway Program. http://www.cscc.edu/academics/transfer/preferred-pathway.shtml. These partners afford benefits to Columbus State students beyond the transfer of credit (i.e., orientation, scholarships, assigned advisor at 4-year transfer institution, etc.). Our graduates who transfer to universities graduate at a higher rate (73%) than do those starting at universities as freshmen (63%).

Graduates of the College's Associate of Arts or Associate of Science degrees are provided a degree program comprised of general education course work that is considered satisfactory for meeting the general education requirements at Ohio universities. This offers our AA and AS students a truly seamless pathway to Ohio's 4-year public universities and beyond.

7G Competency-based education: Colleges and universities should consider developing or expanding programs that measure student success based on demonstrated competencies instead of through the amount of time students spend studying a subject.

The College continues to work toward enhancing its structure around competency-based education (CBE). Three faculty, one from each division, have been identified to begin to work on a larger/macro view of CBE. The success of the conversion to a competency-based curriculum in Nursing and similar work being done in our Logistics program has allowed for benchmarks and hands-on learning to guide our work as we move forward.

Also, Columbus State and Sinclair was awarded an Innovation Grant from the State for FY18 and FY19 to share leadership and knowledge to advance and expand CBE. Because converting curriculum to a competency-based model is complex and expansive, impacting instruction, student services, and business operations, the project will implement a phased approach that leverages existing resources to create new or enhance current services offered to students at both colleges.

Recommendation 8 | Course and Program Evaluation

8 Duplicative Programs: Colleges and universities should review and address low-enrolled courses and programs and consolidate programs duplicated at other colleges and universities in your geographic area.

Columbus State continues to work toward establishing additional strategic partnerships with other educational institutions to benefit students and implement more efficient operations. For example, representatives from Ohio University and Columbus State meet regularly to review opportunities for creating pathways for students between the two institutions that remove duplicative courses and provide more affordable pathways for students.

The College also uses the program review process to determine the viability of programs. Program reviews are driven by student and employer demand. If either begins to waver, the College closely examines the cause and makes determinations as to whether a program should be continued. Programs that have closed due to a lack of student interest and lack of employment include Dental Lab, Nuclear Imaging, and Technical Communication.

Recommendation 9 | Co-located Campuses: Ohio Revised Code Section 3333.951 requires Ohio's colocated colleges/universities to annually review best practices and shared services in order to improve academic and other services and reduce costs for students. Co-located campuses are then required to report their findings to the Efficiency Advisory Committee.

Recommendation not applicable to Columbus State.

Section III: Policy Reforms

Recommendation 10 | Policy Reforms

10A Financial advising: Ohio's colleges and universities should make financial literacy a standard part of students' education.

Columbus State was awarded a Financial Literacy Grant through the Ohio Department of Commerce that will be implemented in FY18. Through this grant an Autumn Financial Literacy Workshop for incoming students, a Spring Financial Literacy Seminar for outgoing graduates, and a digital financial literacy module for virtual learning will be provided. Financial literacy also continues to be included in Columbus State's New Student Orientation and its COLS 1100 first year experience course.

10B Obstacles: The state Department of Higher Education and/or state legislature should seek to remove any obstacles in policy, rule or statute that inhibit the efficiencies envisioned in these recommendations.

No update since the last report.

New Request | Construction Reform: With the Construction Reform legislation in 2012, please describe the outcomes, efficiencies gained, and benefits to students from implementing this reform.

The primary benefit of construction reform was allowing state entities to choose the delivery method best suited to the project, rather than only allowing the multiple prime method. The multiple prime method required coordination between contractors, which was difficult at times, and the resolution of issues being placed on the project architect and the college. Under construction reform one of several methods can be used – general contractor, construction manager at risk, and design build. Each of these methods have their own advantages depending on the goals of the project, which allows for efficiencies in processes, time, and ultimately funding. Over the past year, the College commenced its first project using a construction manager at risk and up to this point has been more effective and manageable especially for a large project. Using the most appropriate construction delivery method benefits students because the savings and efficiencies gained are then used for direct services to students.

New Request | Additional Practices: Are there additional efficiency practices your college/university implemented in FY17 to ensure students have access to an affordable and quality education?

- The College will be beginning an active and collaborative learning environment pilot program in FY18. In this pilot, our academic areas will be allowed to purchase furniture at up to 75% off their retail price with the goal of promoting the use of active and collaborative learning environments. Faculty will receive training on how to utilize the furnishings and adapt their curriculum to incorporate more active and collaborative exercises. Our faculty and students will then participate in surveys to help determine the effectiveness.
- HR related efficiencies:
 - Position Control has allowed the College to implement processes to manage headcount in totality and more strategically use and repurpose vacant positions. A real-time organizational chart can now be created based on the movement of positions within the enterprise system. Human Resources is now able to produce position reports that can be shared with managers.
 - The Human Resource Department implemented the MyPLAN Performance Management system over the past year which improves our system of processing, tracking, reporting, and storing employee evaluations. This new system has allowed the College to:
 - Have managers align employee activities with organizational strategy and provide continuous feedback and coaching.
 - Make goal setting transparent, meaningful and aligned with organizational goals and strategies.
 - Identify and rate employee competencies and skill gaps.
 - The College Credit Plus / Dual Credit Cornerstone Application Process was created to streamline the managing of dual credit instructors' and facilitators' application documents and move from a paper-based process to an electronic process. Following are efficiencies gained through this improved process:
 - The amount of time and effort exerted with the manual process is significantly decreased with the automation through the system.
 - Savings are achieved because the applicant's documents are no longer being printed and delivered around campus through interoffice mail.

- The system is accessible from any place that has an internet connection, at any time, and only the appropriate Faculty Leads and Chairpersons can view applicable applicants in their disciplines, providing more ease of use and enhanced security.
- Efficiencies at our regional learning centers and at the Delaware Campus:
 - Reports were developed for Reynoldsburg, Westerville, and Dublin regional learning centers that provided insight into the needs and course taking behavior of students. Plans have been produced for each regional learning center as well as the College's Delaware Campus that contain opportunities for growth in existing programs and recommendations for new courses and programs. These recommendations were based on regional demographic and labor market information as well as population trends and county growth predictions.
 - O The College's Dublin Regional Learning Center is located within the Integrated Education Center on Ohio University's Dublin Campus. The two institutions have developed a strong partnership both academically and operationally. For example, regular operations meetings have focused on cost containment and operational efficiencies and led to a new property management vendor being selected through an RFP in FY17. With regard to academic programming, deans and senior administrators from both institutions have met many times to identify academic pathways that offer seamless transitions for students. So far this has led to better alignment of pathways with stackable credentials in areas such as Foundations of Business, Childhood Development Associate, State Tested Nursing Assistant, Pharmacy Technician, and Occupational Safety and Health Administration (OSHA). Also, sharing anatomy classroom space with Ohio University increased efficiency and classroom utilization in the building.
 - At Marysville, the College offered an adult evening course in Advance Manufacturing out of the Early College High School. This aided in the training of the high school faculty member who then had the skills to teach the same course to high school students.
 - This past summer Ohio Health rented space at the Dublin location that was not being used for classes to hold a job fair and hired 800 new employees. Almost \$11,000 in revenue was realized.

Section IV: Cost Savings, Redeployment of Savings & Tangible Benefits to Students

Recommendation	Provide the actual FY17 cost savings *Put NA if no savings	Provide the actual FY17 cost avoidances
Efficiency Practices		
3A: Campus Contracts		
3B: Collaborative contracts	Printer Equipment/Software: Saved \$8,300 1098 T's in-house: Saved \$14,000	Saved \$526,804 using buying consortiums (IUC, State and E&I) vs buying on the open market (Of this total, about \$68,000 was attributable to scientific supplies and equipment and about \$273,000 was attributable to computer hardware.)
4A: Asset Review	Fire Science lease: Saved \$60,000 annually	
4B: Operations Review	New Consumable Janitorial Contract: Saved \$99,000 Enrolled uniform and floor mat rental into the US Communities buying agreement: Saved \$3,500 Gained State Term Pricing for solid waste contract: Saved \$7,500 P-Cards: Saved \$35,650	Creating 280 spaces through restriping an existing lot avoided a cost of \$2.1M if we had created a new parking lot Using non-profit postage rate vs first class: Saved \$31,322 Using P-Card as opposed to mailing PO: Saved \$35,650
4C: Affinity partnerships and sponsorships		
5A: Cost diagnostic		
5B: Productivity measure	(4)	
5C: Organizational Structure		
5E: Data Centers		
5D: Health-care costs		
5F: Space utilization		
Energy projects	LED Upgrades : Saved \$68,390	
Additional Practices	Ohio Health job fair: \$11,000 in revenue	
Total:	\$307,340	\$2,693,776

Recommendation	Savings to Students
Academic Practices and Policies	
6A-6C and textbook efficiency practices	Student Textbook Savings: \$1.8M in FY17 (\$5.2M since July 2012)
7A: Education Campaign	2
7B: Graduation Incentive	Scholarships that incentivized graduation totaled \$72,769 in FY17.
7C: Standardize credits for degrees	The year-over-year change in median credits for a degree decreased by four credits in FY17. This resulted in a savings of \$1.3M for graduates in 2016-17 or about \$544 per student.
7D: Data-driven advising	Savings to Students for free tutoring: \$1.9M
7E: Summer programs	
7F: Pathway agreements	By completing the freshman and sophomore year at Columbus State, the Preferred Pathway partnerships save students between 30-45 percent on their tuition expenses. That's a savings of between \$12,000 and \$75,000 on bachelor's degree tuition, depending on the university. The savings is even greater when factoring in expenses for room and board.
7G: Competency-based education	
8: Duplicative and low- enrollment courses and programs	
9: Shared services at colocated campuses	
10A: Financial advising:	

Category	Amount Invested	Explanation
College Credit Plus	\$2.6 million reflects the overall estimated costs to the College in providing comprehensive services to students through the CCP program.	Students saved \$5.2 million in tuition had they taken these credits after high school at Columbus State. (Savings do not include other fees or costs.) Also, the savings to students will be more if they end up attending another institution.

Printer Equipment/Serbare S - S 8,300 Fr 2019 Fr				THE STORE GENERALION			יווייייייייייייייייייייייייייייייייייי	ייי שווא כטיווי	W RESOURCE	GENERALIO	2	
Printer Equipment/Software S	Category	Recommendation	Component	Description	FY 2017 (Estimate)	FY 2017 (Actual)	FY 2018 (Estimate)	FY 2019 (Estimate)	FY 2020 (Estimate)	FY 2021 (Estimate)	Subtotal	Budget Narrative/Explanation of Efficiency Savings \$\$ (attach additional sheets if
Degrate from the relation of		38	Collaborative Contracts									necessary)
Fire Science lease 5 5000 5 5000 5 5000 5 5				1098 T's in-house							-	
A newly regolated contract for jonitonial 5 99,000 5 99,000 5 90,000 6 90,000 6 90,000 6 90,000 6 90,000 6 90,000 6 90,000 6 90,000 9 90,0		44	Asset Review	Fire Science lease								
See table on page 22 for savings to students S		48	Operations review	A newly negotiated contract for janitorial supplies and services		000'66 \$						
Solid waste contract S				Floor mat rental								consumables paper product contract.
Moving to P.Cards 15,000 35,650 60,000	Efficiency Savinos			Solid waste contract	٠ .	\$ 7,500						
LED Upgrades S	chiman tamanta		Purchasing processes	Moving to P-Cards	15,000	35,650	000'09				0.019	This reflects the value of the time saved on
Description Properties Pr		Energy		LED Upgrades	S	\$ 68,390						purchasing using P-cards
Upgrades for 911 Cast migration Subtotal Efficiency Savings Subtotal Savings		6 through 10A	- 1 1 2 2	See table on page 22 for savings to students								
Price Pric		Other	E	Upgrades for 911				000 000				
Propriore studient print management			ш	SOI migration				200,002				
Category Recommendation Component Description FY 2017 FY 2017 FY 2018 FY 2018 FY 2010 S 375,000 S			Student printing	Improve student print management			291,000				\$	
PY 2017 FY 2017 FY 2018 FY 2019 FY 2				and the second policy of the s						375,000	s	
PY 2017 FY 2017 FY 2018 FY 2019 FY 2020 FY 2021 Subtotal Assume 1.5% increase a year for non-transfer of transfer standents Subtotal				Subtotal Efficiency Savings	S	\$ 296,340	s		- 8		\$ 3	
Assume 1.5% increase a year for non-transfer the contract of t	Category	Recommendation	Component	Description	FY 2017 (Estimate)	FY 2017 (Actual)	FY 2018 (Estimate)	FY 2019 (Estimate)	FY 2020 (Estimate)	FY 2021 (Estimate)	Subtotal	Budget Narrative/Explanation of New Resource Generation \$\$ (attach additional sheets if necessary)
Increase retention rates from AU to AU and From AU to AU and From AU to SP by 1 percentage point per year S	26	7.6	Summer Programs	Assume 1.5% increase a year for non- transient students	163,200	,			***			Assumes increased enrollment and associated tuition and fees. [Tuition and fees are flat to FY16]
Job fair Subtotal New Resource Generation S 213,000 S 278,286 S 282,221 S 284,582 S 286,979 S S 399,700 S 307,340 S 679,286 S 482,221 S 284,582 S 661,979 S	New Resource Generation	Other	Retention rates	Increase retention rates from AU to AU and from AU to SP by 1 percentage point per year	122,500				s,		w	This assumes new students each Autumn minus dual enrollment and transient students and would assume all other student groups are flat to prior teems.
Subtotal New Resource Generation \$ 285,700 \$ 11,000 \$ 278,286 \$ 282,221 \$ 284,582 \$ 286,579 \$ \$ 399,700 \$ 307,340 \$ 679,286 \$ 482,221 \$ 284,582 \$ 661,979 \$			Ohio Health	1 1		\$11,000						a C (Papa) (Salah (Sala
S 399,700 S 307,340 S 679,286 S 482,221 S 284,582 S 661,979 S				Subtotal New Resource Generation		\$ 11,000	\$ 278,286	\$ 282,221	S	S	S	
5 399,700 S 307,340 S 679,286 S 482,221 S 284,582 S 661,979 S	TOTAL OF COMBINED INSTITUT	MONAL OPPORTUNITION OF STREET	The state of the s									
		CONTRACTOR CONTRACTOR ENTRACTOR	ICED STODENT AFFORDABILITY			S					П	

The College strives to leverage one-time 5,435,884 Investments to the College to improve academic and support systems to students 1,000,000 \$ 1,000,000 \$ 3,000,000 \$ 1,000,000 \$ 1,435,884 \$ 1,000,000 \$ Increase in outside grant awards Other One-Time Resources

In the plans to redeploy savings to proven student success initiatives, systems upgrades and improvements that yield better services for students and staff, and other work that will support the College's priorities of student success, workforce development and civic engagement. Columbus State's strategic plan can be under the college's priorities of student success, workforce development and civic engagement. Columbus State's strategic plan can be SPECIFIC RE-DEPLOYMENT OF SAVINGS TO STUDENTS: Please use the area below to describe, in detail, how you plan to re-deploy the institutional resources that are saved and/or generated through the task force components outlined above to reduce costs for students.

For the two items under New Resource Generation, Columbus State has undertaken significant curricular and student support redesign efforts aimed at increasing student persistence and completion. Following best practices established by the American Association of Community Colleges (AACC), the college has committed to establishing a guided pathways model of student success beginning in the fall semester of 2018, it is anticipated that these institutional redesign efforts will yield higher rates of student and credential completion in years to come. Jound here: http://www.scc.cedu/aboou/strategic-planning/. All increased resources and reallocated savings will be aligned to this work.
SIGNIFICANT CHANGE(S) IN 5-YEAR GOALS FROM FY16 SUBMISSION TO FY17 SUBMISSION: Please use the area below to describe, in detail, significant deviation in your institution's 5-year goals from the FY16 submission to the FY17 submission, if applicable.

for One-Time Resources (Grants), the FY17 actual total represents increased grant revenue recognized in FY17 over FY16.

Draft - pending approval from the Columbus State Board of Trustees



COLUMBUS STATE COMMUNITY COLLEGE BOARD ACTION

DATE:		
DAIL:		

SUBJECT:

Resolution to Approve the Report on Duplicate Programs Required by the Ohio Department of Higher Education.

BACKGROUND INFORMATION:

Section 3345.35 of the Ohio Revised Code requires that the boards of trustees of each state institution of higher education evaluate all courses and programs based on enrollment and student performance. More recently, the Governor's Task Force on Affordability and Efficiency noted that the legislation required reporting for low enrollment courses but did not address reporting requirements for duplicative programs. Consequently, the task force recommended that: "Institutions should consider consolidating programs that are duplicated at other colleges and universities in their geographic area." The report went on to say "The Department of Higher Education should identify duplicative programs within each region of the state, with particular attention to co-located campuses. Institutions should then review any programs not covered by the current low-enrollment review ordered by the legislation to identify opportunities to consolidate."

In order to comply with this directive and in keeping with the Chancellor's recommendation regarding duplicative programs, a report has been developed for the Board of Trustees' review. Degree awarding data for three years was compiled and reviewed by the Academic Deans, the Senior Vice President for Academic Affairs, Associate Vice President for Academic Affairs, and the Director of Institutional Effectiveness. The attached report provides background on the regionally duplicative programs identified by the Ohio Department of Higher Education and the corresponding recommendations of the College.

RECOMMENDATION:

That the Board of Trustees approve the attached Report on Duplicate Programs and support its submission to the Chancellor of Higher Education.

Columbus State Community College

Reporting Duplicate Programs

Background

Section 3345.35 of the Ohio Revised Code requires that the boards of trustees of each state institution of higher education evaluate all courses and programs based on enrollment and student performance. It also required that, for courses with low enrollment, boards evaluate the benefits of delivering the course through regional collaboration. To comply with that legislation, the Chancellor provided a definition of low enrollment courses and the boards of each state college and university submitted reports that described the process and data used to identify courses that met the chancellor's definition of low enrollments and then provided a summary of recommended actions for each identified course (e.g., no action, course elimination, reduction in the number of sections or the timing of sections, change in course delivery modality; targeted as a candidate for course sharing).

More recently¹, the Governor's Task Force on Affordability and Efficiency noted that the legislation required reporting for low enrollment courses but did not address reporting requirements for duplicative programs. Consequently, the task force recommended that: "Institutions should consider consolidating programs that are duplicated at other colleges and universities in their geographic area." The report went on to say, "The Department of Higher Education should identify duplicative programs within each region of the state, with particular attention to co-located campuses. Institutions should then review any programs not covered by the current low-enrollment review ordered by the legislation to identify opportunities to consolidate."

ODHE Data Regarding Duplicate Programs

The Ohio Department of Higher Education (ODHE) identified duplicative programs within each region of the state, with particular attention to co-located campuses. The following steps were used construct the attached spreadsheets:

- Using data reported to the Higher Education Information (HEI) system, ODHE classified degrees awarded since 2012 as a program within an institution using its 6 digit CIP Code, resulting in a list of programs offered at each public college and university in the state.
- Each public college and university was then assigned to one of six regions across the state; these regions are mainly aligned to the six JobsOhio regions associated with the main campus
 - NEOMED is not included due to their medical program focus
 - Southern State Community College was placed in the Southwest Region
- Information on programs at institutions in each region was then used to create spreadsheets indicating

¹ Going forward, HB 49 requires that low enrollment and duplicative program reports will be submitted every five years as part of the colleges Affordability and Efficiency Report.

- o Duplicate programs (highlighted in red) at universities in each region
- o Duplicate programs (highlighted in red) at community colleges in each region
- o Duplicate programs (highlighted in red) at co-located campuses
- Data on the number of program graduates is included for the same 3 years and the average cost per graduate of the program was calculated using HEI cost data.
 - The HEI cost data for each course completed by the graduate was summed (please note that costs were summed for all courses taken prior to graduation, whether or not the course was required for the student's program)
 - o This summed cost was averaged across all program completers over the three year period
 - The data were omitted when the number of program graduates was less than 5 over the three year period

These spreadsheets will help faculty, administrators and trustees to see programs that are duplicated in their region, and will help them as they evaluate duplicate program fit within the institution, (e.g. reasonable duplication or unreasonable duplication that should be targeted for action, such as elimination or regional collaboration).

Duplication of many programs is to be expected. For instance, essentially all colleges will have programs in majors that are needed by students throughout the state (e.g., English, psychology, engineering, business, mathematics, history, nursing). Therefore, cases of duplication will need to be considered on a case-by-case basis to determine whether the duplication is appropriate or not. Factors to be considered in this analysis would include dynamics such as: the number of students enrolled in the program, the number of graduates from the program, costs of the program (including staffing, facilities, pedagogical requirements, and accreditation requirements), quality or reputation of the program, etc.

Determining Recommended Actions for Duplicate Programs

The following factors can be used during the consideration of recommended actions for duplicate programs. The bulleted bullet points following each factor are examples of data points that could be assessed in the analysis and may be augmented by other evaluative tools.

I. Quality

- · Student retention and completion within the program
- Student employment outcomes
- Successful student transfer or placement in graduate/professional school
- Scholarly productivity of faculty and students
- Attainment of specialized accreditation
- Program reputation/ranking
- Areas of specialization within the program that differentiate it from other programs in the same discipline offered in the region

- II. Centrality to the Institution's Mission
 - Relevance of the program to the institution's strategic plan
 - Importance of the program to the institution's reputation or recruiting efforts
 - Need for the program based on data for "in-demand" jobs

3. Cost-Effectiveness

- Revenue sufficiency to support the program
- Ratio of number of graduates to FTE faculty/administrators

4. Demand

- Program enrollment patterns over time
 - o Students enrolled
 - o Degrees/certificates awarded
 - o Understanding reasons for low enrollment in the program
 - Duplication and competition
 - Lack of jobs?
 - Marketing?
- Data driven market analysis of employer need
- 5. Potential for Collaboration with Other Institutions
 - Programs with low enrollment at one or more institutions and a need for a range of highly specialized faculty (e.g., BFA or MFA)
 - Programs with low enrollment at one or more institutions but where there is a need for graduates within the region or the state (e.g., certain foreign languages, highly specialized majors)
 - Programs with low to moderate enrollment at one or more institutions that are costly to offer
- 6. Potential for Elimination
 - Programs with persistent low enrollment where collaboration doesn't make sense
 - Programs with persistent low enrollment and little or no employer demand

Reporting (all submissions will be posted on the Department of Higher Education website)

By December 31st, 2017 each <u>Board of Trustees</u> shall submit a Report on Duplicate Programs to the Chancellor. The submission should include:

- I. A brief description of the process and data used to evaluate programs;
- II. A list of the duplicate programs **not targeted** for action and the rationale for the decision (e.g., robust enrollment and program completion, program central to institutional mission and/or

- reputation, program specialized and therefore not duplicative, program shares a large proportion of classes with other programs on campus).
- III. A list of the duplicate programs targeted for action, indicating the decisions made for each of the targeted programs and a timeline for those actions.

The following format is suggested for the Report on Duplicate Programs.

I. Brief narrative summarizing the identification of duplicate programs targeted for action.

To consider programs, we reviewed data on enrollment and completion history. These data included information on both degree and certificate completions as well as transfer. Only degree completions were highlighted in the state report, but many students utilize certificate programs to begin their careers or to advance in a career, and our certificate and degree programs are highly intertwined. We also reviewed high level employment data on graduates for certain programs as well as Columbus market data. Programs targeted for action include those in areas we are currently evaluating as part of the academic review process and as part of enrollment planning for the coming year. The college is dedicated to serving the needs of the Columbus region, and our program offerings reflect this focus. Many of our students are place-bound and it is not practical for them to look outside the Columbus metropolitan area for education.

II. Chart listing duplicate programs not targeted for action and the rationale for continuing the program in its current form, followed by a list off duplicate programs being considered for action.

PART I: Programs Not Targeted for Action

Program Name	Rationale for Leaving Program in Its Current Form	
Fire Science/Fire-fighting	There is a local demand for firefighters and we have recently made an investing in facilities to ensure we can meet the needs of our community. Most students in these programs complete certificates, not degrees – the college has granted 100 certificates in Fire Science over the last two academic years.	
Marketing/Marketing	Marketing is a key component of our overall Business	
Management, General	Programs portfolio. We are currently working to position our Business Programs area for growth in both transfer enrollment and career-oriented degrees. Delivery of Marketing Program is changing to offer more face-to-face classes in response to student demand.	
Medical/Clinical Assistant	These programs are critical to meeting local employer demand in Columbus. Large numbers of our graduates are employed in Health Care and Social Assistance. Additionally,	

9	the certificate offering is important for students starting
	careers in this area, while fewer students pursue degrees.
Culinary Arts/Chef Training	These programs are critical to meeting local employer
	demand in Columbus. Program size is currently limited by
	facilities. Columbus State expects to break ground in 2018 on
	a new building to support and showcase our culinary
	programs, which are highly ranked nationwide.
Electrical, Electronic and	This program is tied to the emerging area of modern
Communications Engineering	manufacturing, in which we have strong and growing
Technology/Technician	partnerships with local employers. Additionally, local
	employers are relying on this program to fill vacancies in
	Engineering Technologies.
Surgical Technology/Technologist	These programs are critical to meeting local employer
	demand in Columbus. Large numbers of our graduates are
	employed in Health Care and Social Assistance. Additionally,
	the certificate offering is important for students starting
	careers in this area, while fewer students pursue degrees.
7330000	This program is tied to the emerging area of modern
Mechanical	manufacturing, in which we have strong and growing
Engineering/Mechanical	partnerships with local employers. Additionally, local
Technology/Technician	employers are relying on this program to fill vacancies in
	Engineering Technologies.
Clinical/Medical Laboratory	These programs are critical to meeting local employer
Technician	demand in Columbus. Large numbers of our graduates are
	employed in Health Care and Social Assistance. Additionally,
	the certificate offering is important for students starting
	careers in this area, while fewer students pursue degrees.
Electromechanical	This program is tied to the emerging area of modern
Technology/Electromechanical	manufacturing, in which we have strong and growing
Engineering Technology	partnerships with local employers. Additionally, local
	employers are relying on this program to fill vacancies in
	Engineering Technologies.
Computer Programming, Specific	This category includes computer gaming and game
Applications	development programs which are unique to the region. It
	also includes software development. There is heavy demand
	for IT professionals in the Columbus region which these
	programs help meet. CyberSecurity and Data Analytics are
	also key to local employer demand and work is ongoing with
	these employers to match appropriate programming to their
M B L	workforce IT needs.
Medical Radiologic	These programs are critical to meeting local employer
Technology/Science - Radiation	demand in Columbus. Large numbers of our graduates are
Therapist	employed in Health Care and Social Assistance. This program
	has been recently strengthened with facility and equipment
	upgrades to better meet local employer needs.

Emergency Medical	There is a local demand for EMT paramedics. Most students
Technology/Technician (EMT	in these programs complete certificates, not degrees – the
Paramedic)	college has granted over 360 certificates in these areas over
, aramount,	the last two academic years.
Legal Assistant/Paralegal	Given the positioning of Columbus as the capital city and the
acguir issistant, i araicgai	volume of governmental, financial and insurance firms the
	need for paralegal graduates has never been higher. The
	program is well engrained with the court system and general
2	legal community and jobs for graduates are immediate.
Criminal Justice/Police Science	There is significant local need for police officer training within
Criminal Justice/Folice Science	the Columbus metropolitan area.
Business Administration and	
	This is an important program to the area and serves both
Management, General	transfer and career-oriented students. Columbus State has
	strong partnerships with Franklin University in business, and
	offers multiple TAG courses that serve transfer students to
B	public institutions.
Registered Nursing/Registered	Columbus is a major market for the health care industry. Our
Nurse	programs lead to both direct employment in nursing as well
	as articulate to several local BSN programs, allowing students
	to build their careers over time.
Liberal Arts and Sciences/Liberal	These programs serve as the gateway to four year degrees at
Studies	many public and private Ohio institutions, and allow students
	a low-cost and high quality pathway to begin their
	educational journeys.

PART II: Programs Targeted for Action:

Program Name	Final Action and Rationale (Include Collaboration Partners, if Applicable)	Timeline for Actions
1. Computer Programming/Programmer, General 2. General Studies	Not regular programs – these codes are used for students doing associate of technical study or other custom programs.	N/A
Human Resources Management/Personnel Administration, General	This program will be reviewed in the next annual program review cycle in 2018.	2018
Entrepreneurship/Entrepreneurial Studies	This program will be reviewed within the next year to determine its placement in the college's overall Business Programs portfolio.	2018



COLUMBUS STATE COMMUNITY COLLEGE BOARD ACTION

DATE:	
DATE	

SUBJECT:

Establishment of a Dedicated Funding Source for Career Services to Expand Student Success Outcomes.

BACKGROUND:

Pursuant to Policy 1-08, the Board of Trustees has the authority to establish schedules of fees and tuition. Career services are prioritized within statewide tuition policy for community colleges within the FY18-FY19 Biennial Budget, H.B. 49. To advance a comprehensive career services strategy integrated into Columbus State's Completion Plan to maximize graduation rates, the College seeks to establish a new fee that will be dedicated to three major integrated drivers: the development of career and academic pathways, the expansion of college and career readiness programs (including College Credit Plus) delivered in middle school and high school, and deeper workforce and employer engagement.

Columbus State has become the regional convener for workforce development, and is now poised to dramatically expand its capacity to leverage curriculum, academic advising, and career services to meet labor market needs and prepare students for vital, enduring careers. Momentum has been built with K-12 through the Central Ohio Compact, and with four-year institutions through the Preferred Pathway program. This partnership approach has attracted partners who have invested capital (including the American Electric Power Foundation and JPMorgan Chase) and entrusted the College with the development of a talented, well-prepared workforce (including Honda of America, Amazon, and Apple).

To continue this momentum, a new career services fee, assessed at \$7 per credit starting with the Spring 2018 term, will enable the College to embed career services, support, and planning into the continuum of the student experience beyond initial pilot programs funded by grants, College reserves, and other non-recurring funding sources.

Dedicated career services funding will provide students benefits including:

- The introduction of eight broad, intuitive career and academic pathways.
- More informed advising and purposeful alignment to employers.
- A structured onboarding process that will extend career advising and a proven new-student orientation pilot to all students.

- An academic plan that leads to an in-demand career field.
- Expanded internships and employer-based programs.
- Systems improvements, including the adoption of digital student planning assistant technology.

RECOMMENDATION:
That the Board of Trustees authorizes a Career Services Fee as outlined above effective Spring 2018.



COLUMBUS STATE COMMUNITY COLLEGE BOARD ACTION

DATE:	

SUBJECT:

Financial Statements as of and for the four months ended October 31, 2017.

BACKGROUND INFORMATION:

Columbus State Community College policy requires that monthly the President provide each Board of Trustees member a copy of the college's financial statements.

RECOMMENDATION:

That the financial statements as of and for the four months ended, October 31, 2017, be accepted as presented.

COLUMBUS STATE

COMMUNITY COLLEGE

November 8, 2017

TO:

Dr. David T. Harrison, President

FROM:

Aletha M. Shipley, Vice President | Chief Financial Officer | Treasurer

SUBJECT:

Financial Statements as of October 31, 2017

Attached are the financial statements of the Columbus State Community College District, the Foundation, and the President's Discretionary Fund for the period ended October 31, 2017.

1. General Fund (Exhibit B)

Revenues. Total Revenues reported through October are nearly flat to the same period last year with higher State subsidy offsetting lower tuition and fees. The timing of when tuition discounts are applied for *College Credit Plus (CCP)* caused this year's tuition revenue to appear flat to last year instead of lower as a result of enrollment being down. This timing issue will be most prevalent in the first two months of each term this year, as the discounts this year are being prorated over each month of the term in the same manner as tuition revenue is, rather than being recognized all at the beginning of the semester, which was the case last year.

Year-to-date State subsidy (State Share of Instruction or SSI) is 1.1% higher than last October based on the Ohio Department of Higher Education's latest FY18 estimate for Columbus State; monthly SSI payments received are based on this estimate. This SSI increase is expected despite the State not increasing SSI funding statewide due to the College performing better on the formula's metrics relative to other community colleges. Final FY18 SSI allocations from the State should be known by December.

Year-end revenue (Column G, Row 13) is projected to be \$1.8M lower than what was approved by the Board in May due to lower enrollment for Summer and Autumn 2017 and an increase in non-*CCP* discounts. Registration for Spring 2018 is currently trending slightly above last year but it is too early to be certain. The year-end projection assumes that Spring 2018 will be down similar to Autumn term. Revenue associated with *College Credit Plus* enrollment, which is up over the prior Autumn term, is still being finalized. Non-*CCP* enrollment for Autumn is estimated to be 4.6% down from last year and was budgeted to be 2% lower.

			Budget to Actual			(%)
	Budgeted	Actual	Increase/	Prior Year	Current Year	%
Term	Credit Hours	Credit Hours*	Decrease	FTEs	FTEs*	Variance
Summer 2017**	38,970	37,980	-2.5%	5,822	5,504	-5.5%
Autumn 2017	221,154	217,066	-1.8%	14,541	14,471	-0.5%
Spring 2018	208,623			13,566	-	
Summer 2018**	45,747			5,498		

^{*} Summer 2017 credit hours and FTE are the final Census day numbers provided by the Ohio Department of Higher Education. Autumn 2017 credit hours and FTEs are projected by the Resource Planning and Analysis Office, not the preliminary Census day numbers reported by Institutional Effectiveness.

^{**} Summer semester 2017 straddles both FY17 and FY18, with 46% of the revenue attributed to FY18. Likewise, Summer semester 2018 straddles both FY18 and FY19, with 54% of the revenue attributed to FY18.

Dr. David T. Harrison, President | Page Two November 8, 2017

Expenses. Through October, overall expenditures are also flat compared to the same period last year. FY18 Projected Year-End spending (Column G, Row 22) is estimated to be \$2.5 million less than what was budgeted by the Board in May. This is primarily because of full time payroll coming in under what was budgeted due to savings from vacant positions.

2. Auxiliary Fund (Exhibit D)

Bookstore revenues are down \$654,167, or 10.6%, similar to last month. New textbook sales account for approximately \$558,000 of the overall decrease in Bookstore revenues, as a result of using more free material for course sections in a variety of classes for Autumn semester 2017 and lower purchases from the *CC*+ school districts that are able to reuse a portion of the textbooks that were purchased last year. Cost of goods sold includes approximately \$95,000 for discounts extended to *CC*+ school districts that should be reported as non-operating expense; this will be corrected when the revised budget is prepared. Bookstore operating expenses are up by 1.5% or \$7,800 due to temporary workers used during peak. Food Service revenues are up due to the receipt of the Pepsi funds in July this year compared to February in FY17. Expenses are down as there are no longer costs associated with running the café in the DX. Auxiliary Administration expenses are \$57,000 lower than last year due to vacant positions and other expenses that were not budgeted for FY18.

3. President's Discretionary Fund (Exhibit F)

To-date disbursements of \$1,096 left a balance of \$18,904 through October in this fund.

4. Foundation (Exhibits G and H)

Foundation contributions through October are \$395,128 compared to \$209,251 for the same period last year. The Foundation received \$185,000 in large one-time gifts this year (\$145,000 in October) that were not received last year, as well as \$35,000 for larger initiatives (Creative Campus, Hospitality Management & Culinary Arts). Net investment activity through October is \$406,735 compared with \$194,241 last year, an increase of \$212,494. Management and General expenses are higher in most areas, some due to timing and others due to fundraising planning and initiatives and other activities related to Creative Campus. The exception is Consultant Fees, which was higher last year as a result of consulting in preparation for the campaign.

5. Investments

The College's portfolio is invested consistent with its investment policy, with 43.05% currently invested in STAR Ohio, and other money markets, with the balance in various federal agencies, municipal bonds, and treasury notes.

COLUMBUS STATE COMMUNITY COLLEGE BALANCE SHEET AT OCTOBER 31, 2017 With Comparative Figures at October 31, 2016

EXHIBIT A

	5.00 (4.00 (5.00 (6.00 ((14) (20) (21) (23) (24) (23) (24)	(31)
October 31, 2016	12,324,405 26,135,060 426,161 - 31,771,335 - 65,467,507 16,714,062 82,181,569 152,838,531	40,311 1,269,810 1,459,519 243,019 13,649,324 13,892,343 16,661,963 16,661,963	169,500,514 [D]
ž F	φ	φ φ	<i>⊌</i>
October 31, 2017	\$ 13,389,057 26,397,259 413,235 - 36,114,610 60,887,383 14,810,278 75,697,661 \$	\$ 42,542 1,308,180 1,460,535 156,000 14,070,488 17,037,744 \$ 169,049,566	\$ 169,049,566 [C]
	07	0,	•
Liabilities and Fund Balance	Current Funds Unrestricted Educational and general Accounts payable Deferred income Student tuition Lab fees and credit bank Due to auxiliary funds Due to plant funds Due to plant funds Due to plant funds Allocated Unallocated Unallocated Total fund balances Total fund balances	Auxiliary enterprise Accounts payable Due to educational & general fund Due to Plant Fund Fund balances (Exhibit D): Allocated Unallocated Total fund balances Total auxiliary enterprise Total unrestricted	Total current funds
	£ 20.00 (4.00) (2.00) (3.00) (4.00) ((17) (19) (20) (22) (23) (24) (25)	(31)
October 31, 2016	\$ 9,239,146 117,991,492 21,024,162 557,948 2,755,973 1,269,810 \$ 152,838,531	\$ 1,627,940 8,393,109 4,301,789 2,279,871 59,274 - - - 16,661,983	\$ 169,500,514 [B]
.	371 724 382 - 039 127 180	84,498 170,248 958,312 65,412 59,274 - - - - - - - - - - - - - - - - - - -	566
October 31, 2017	8,267,371 116,372,724 22,057,382 601,039 3,405,127 1,308,180	2,784,498 8,470,248 3,958,312 1,765,412 59,274 17,037,744	169,049,566 [A]
Octo	÷	1 =	-
1	Ф	ω ω	ω
Assets	Current Funds Unrestricted Educational and general Cash Investments (including money markets at cost and treasury bills and agency discount notes at market - (note 1) Accounts receivable, net of allowance for doubtful accounts Interest receivable Prepaid expense Due from agency funds Due from auxiliary funds Total educational & general	Auxiliary enterprise Cash Investments Accounts receivable Inventories, at cost as defined (note 2) Other Assets Due from general fund Due from grant funds Total auxiliary enterprise Total unrestricted	Total current funds

(See accompanying summary of significant accounting policies and notes to financial statements)

(Continued)

6,920,000 2,755,973 189,897,643 1,203,403 181,774,241 2,755,973 1,203,403 188,694,241 (Continued) October 31, 2016 69 69 240,000 185,510,703 3,405,127 1,381,080 5,320,000 191,070,703 3,405,127 192,451,783 1,381,080 October 31, 2017 \Box 69 63 69 Due to educational and general fund Deposits held in custody for others Total investment in plant Liabilities and Fund Balance Total agency funds Total unexpended Net investment in plant Due from Grant Funds Capital lease payable Deferred Gift Annuity Total plant funds Investment in plant: COLUMBUS STATE COMMUNITY COLLEGE BALANCE SHEET AT OCTOBER 31, 2017 With Comparative Figures at October 31, 2016 Accounts payable Plant funds Unexpended Fund balances Interest payable Bonds payable Restricted Agency funds (23) (24) (25) (25) 13,304,349 169,493,823 (103,322,477) 188,694,241 189,897,643 47,292,473 (248,465)2,755,973 1,224,344 1,203,403 31,771,335 2,755,973 1,459,520 27,719,338 ,203,403 October 31, 2016 [B] 69 W (111,289,205) 191,070,703 192,451,783 3,405,127 1,460,535 27,719,338 16,203,065 169,493,823 3,405,127 49,623,682 1,573,590 36,114,610 171,264 1,381,080 October 31, 2017 ₹ 6 69 Less: accumulated depreciation Improvements other than buildings State appropriations receivable Total investment in plant Movable equipment, furniture Deposit with trustees/Escrow Due from general fund Capital Improvement Fund Cash from Bond Proceeds Construction-in-progress Total plant funds Due from general fund Total agency funds Total unexpended and library books Due from Auxiliary Due from agencies Other Assets Agency funds Unexpended Buildings Plant funds Land Assets

COLUMBUS STATE COMMUNITY COLLEGE OPERATIONAL BUDGET COMPARISON FOR THE FOUR MONTHS ENDED OCTOBER 31, 2017 With Comparative Figures at October 31, 2016

		(3)(3)(3)	£ (\$ (£)	6)	3233	(14) (23) (23) (23)	(23) (24) (25) (25) (32) (32) (32)	(33) (34) (35) (36)
1 Year End	Projected % of	100.00%	99.84% 99.78% 101.27% 99.87%	211.63%	100.33% 108.43% 108.32% 100.27%	101.50% 93.66% 100.69% 93.82% 97.46% 103.78% 93.69% 99.93%	0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	5
FY17 Projected Year End	FY 17 Projected	Year End 67,039,588 42,836 67,082,424	69,419,486 4,276,856 1,437,388 75,133,730	770,606	6,983 540,218 547,201 143,533,961	73,318,166 1,754,047 11,088,761 12,388,292 13,541,145 15,323,342 7,862,340 1,417,598 136,599,710	1,700,000 - 700,000 4,300,000 142,399,710	565,181 699,432 1,243,920 (544,488)
Year End	Projected % of	101.04% \$	96.36% 99.70% 102.25% 96.65%	100.00%	98.40% 98.86% 98.72%	98.45% 104.47% 94.76% 99.79% 98.60% 104.75% 100.00%	N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	* - * * * * * * * * * * * * * * * * * *
FY 18 Projected Year End	FY 18 Projected	\$ 67,739,997 - 67,739,997	67,425,030 4,177,593 1,363,753 72,966,376	525,158 525,158	10,790 535,961 546,751 141,778,283	74,919,782 1,970,739 10,756,558 13,671,665 13,874,503 15,528,556 8,474,049 1,477,558	550,000 141,113,450 664,833	\$ 382,230 \$ 1,047,063 9,099,374 • (8,052,311) [G] [G] and other required adjur
	% of Budget Expended	33.32% 33.32%	29.24% 51.77% 31.86% 30.57%	27.22%	0.00% 31.35% 30.92% 31.85%	32.06% 32.46% 30.71% 45.60% 32.37% 33.40% 33.33% 33.33%	oit C 32.31% N/A	[F] eciation expense
FY 17	Expended to Date (Actual &	22,338,860 22,338,860 22,338,860	20,329,511 2,219,130 452,274 23,000,915	99,119	156,183 156,183 45,595,077	23,162,720 607,816 3,381,686 6,021,902 4,497,986 4,933,620 3,170,462 472,533 46,248,725	See Exhibit C 46,248,725 (653,649)	86,486 (567,163) 3,746,018 (4,313,181) [E] ation of assets, dept
	Revised Budget as approved	57,039,588 \$ - 67,039,588	69,528,706 4,286,267 1,419,371 75,234,344	364,124	6,960 498,218 505,178 143,143,234	72,237,586 1,872,706 11,012,428 13,204,782 14,777,0498 8,391,878 1,417,598	1,318,956 700,000 4,300,000 143,120,259 22,975	\$ <u>22,975</u> \$
	% of Budget Expended	33.68% \$	28.80% 52.39% 36.93% 30.25%	24.17%	129.19% 25.52% 27.08% 31.82%	31.34% 35.40% 29.02% 41.26% 30.78% 31.54% 37.38%	32.19% N/A	[C] State capital app
FY 18	Expended to Date (Actual &	22,580,000 22,580,000	20,153,066 2,194,974 492,568 22,840,609	126,950 126,950	10,790 138,995 149,785 45,697,344	23,847,324 667,720 3,294,311 5,631,615 4,562,749 4,968,164 3,023,644 236,266 45,231,793	See Exhibit C 46,231,793 (534,450)	\$ (66,330) 2,659,642 (3,725,972) \$ (B) adjustments such as
	Budget as approved	\$ 67,039,588 \$	69,972,393 4,189,986 1,333,802 75,496,181	525,158 525,158	8,352 544,692 553,044 143,613,971	76,096,153 1,886,339 11,351,461 13,650,302 14,822,660 15,749,670 8,089,789 1,417,598 143,063,971	550,000	\$ (0) (0) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1
		Revenues Appropriations Subsidy Student Support Services	Student Tuition Fees Special courses	Contracted Services Net	Other Partnership Revenue Miscellaneous Total Revenues	Operating Expenditures Educational & general (Instructional) Library General Information Technology Student Services Operation and maintenance of plant Administration Transfer for debt service Total Expenditures	Non-operating & Encumbered Transfer for Capital Equipment Transfer for Charlma Compensation Transfer for Capital Improvements Transfer for Budge/Tultion Stabilization Transfer for Budge/Tultion Stabilization Transfer for Campus Safety Transfer for Campus Safety Transfer for Student Success and Innovation Transfer for Technology Initiatives Total expenditures and transfers Operational Revenues	Net Operating Revenues \$ (66,330) -

COLUMBUS STATE COMMUNITY COLLEGE	STATEMENT OF CHANGES IN FUND BALANCES OF CURRENT	EDUCATIONAL AND GENERAL FUNDS	
COLUMBUS STATE COMMUNITY COLLEC	TATEMENT OF CHANGES IN FUND BALANCES O	EDUCATIONAL AND GENERAL FUNDS	

		STATEMEN FOR TI	STATEMENT OF CHANGES IN FUND BALANCES OF CURRENT EDUCATIONAL AND GENERAL FUNDS FOR THE FOUR MONTHS ENDED OCTOBER 31, 2017	r of changes in fund balances of Educational and general funds HE Four Months ended october 3	S OF CURI DS R 31, 2017	ZENT .			
		Preliminary Balance at June 30,	Net Increase for Current	Board Approved	f	Transfore		Balance at October 31,	
Unrestricted	ļ					05000	capininiades	/107	
Capital Improvements & Land Acquisition	w	11,578,400	5	69	s	(1,949,939) \$	(523,177) \$	9.105.284	ε
Carpet/Furniture Reupholstering		23,812		•				23,812	9
Jefferson Ave/Grove Street Repaving		48,959	t:	ř		ı	(200)	48,459	(3)
Space Efficiency Upgrades		343,463	3	•		75,423	(94,663)	324,223	4
Site Development Delaware Campus		1,172,279		ï		1	3 1	1,172,279	(2)
Bookstore/DX Modifications		263,490	E:	Ē		r		263,490	(9)
Facilities Infrastructure Improvements		100,441	53 4 (3)	•		r	(934)	205'66	6
Organic Support Services		63,309	•	,		a	(1	63,309	(8)
School of Hospitality Management		200,000	•	6		E :	1 6	200,000	6
		75,000	. ,	, ,		10.0	(69,683)	75,000	<u>و</u> و
EB 302 Renovation		35,064	: 6 9	•			(10 431)	24 633	2 6
Vet Tech Upgrade		57,449				6 4	(27.654)	29.795	3.6
Fire Science		1	í	Ē		1,550,000	(67,838)	1,482,162	(14)
Ongoing Maintenance		1	9	•		324,516		324,516	(15)
Capital Equipment		6,748,266	i	3			(355,575)	6,392,691	(16)
Target 2002		333,088	•	•		e	r	333,088	(17)
Collective Bargaining		33,104	ã	•		,	i	33,104	(18)
Sudgev I uition Stabilization		20,756,987	ï	*			10.0	20,756,987	(19)
Accumulated Lab Fees Broadbanding		1,368,855	•	100 mg		10.5	(44,868)	1,323,988	(20)
Think Again Scholarship		1 325 817				1 ;(-);	147 1601	125,333	(z)
Student Success and Innovation		10,903,607				. ,	(147,100)	10.413.911	38
Strategic Growth Initiatives		654,811	i			: 11	(6,500)	648,311	(24)
Technology Initiatives		1,231,570	٠	Ĕ		·	(26,600)	1,204,970	(25)
Human Capacity Development/Wellness		311,266	(*)			Ē		311,266	(56)
Campus Salety Initiatives		915,638	7	(#		•	(149,471)	766,167	(27)
Health Care Self Insurance Escrow		1,800,566	•	i			(26,945)	1,773,621	(28)
Health Care HSA Incentive		959 58	•			i.		810,142,1	(RZ)
Self-Insured Workers Compensation Benefits		152,500						152 500	(32)
One-Time Compensation		1,744,501	•	•		•	(1.517.844)	226.657	(32)
Partnerships for Student Success		20,529	•			¥		20,529	33
Workforce Development		453,676				ï	(100,097)	353,579	(34)
Tobacco Free Campus Implementation		57,219	•	•		•	•	57,219	(32)
PERFORMS		1,499			1	,		1,499	(36)
SCOT CONCORD CONT.		64,547,025	•	*		ī	(3,659,642)	60,887,383	(37)
Unallocated	,	14,336,008				5	3,659,642	14,810,278	(38)
lotal General Fund	es I	78,883,033	\$ (3.185,372)		s	s ·		75,697,661	(38)
		₹	[8]	0		<u> </u>	回	E	

EXHIBIT D

COLUMBUS STATE COMMUNITY COLLEGE

	Budget	FY 18	OPERATIONAL B FOR THE With C With C % of Budget	FOUR MONTHS E comparative Figur Revised Budget	OPERATIONAL BUDGET COMPARISON FOR AUXILIARY SERVICES FOR THE FOUR MONTHS ENDED OCTOBER 31, 2017 With Comparative Figures at October 31, 2016 FY 17 ## FY 17 ## Sudget ## Budget ## Budget ## Budget	RY SERVICES 1, 2017 316 % of Budget	FY 18 Projected Year End FY 18 Projecte	ed Year End	FY 17 Projected Year End	d Year End
Auxiliary	as approved May 2017	Actual to Date	Expended to Date	as approved January 2017	Actual to Date	Expended to Date	Projected Year End	% of Budget	Projected Year End	% of Budget
Sales/Revenues Bookstore Food Services Total Revenues	\$ 12,655,400 \$ 195,000 12,850,400	5,500,968 129,393 5,630,361	43.47% \$ 66.36% 43.81%	12,448,652 \$ 269,325 12,717,977	6,155,135 105,390 6,260,524	49.44% 39.13% 49.23%	\$ 11,591,760 195,000 11,786,760	91.60% \$ 100.00% 91.72%	12,965,094 291,687 13,256,781	104.15% 108.30% 104.24%
Cost of Goods Sold Bookstore Food Service Gross Margin	10,505,000	4,454,636	42.40% 0.00% 50.13%	10,069,231 25,871 2,622,875	4,920,336 18,215 1,321,973	48.87% 70.41% 50.40%	9,385,140	89.34% 0.00% 102.40%	10,440,086 28,509 2,788,186	103.68% 110.20% 106.30%
Operating Expenses Bookstore Food Services Auxiliary Administration Total Expenses	1,913,318 87,342 344,622 2,345,282	603,611 27,921 141,802 773,334	31.55% 31.97% 41.15% 32.97%	1,893,683 144,321 584,193 2,622,197	594,928 42,313 199,061 836,302	31.42% 29.32% 34.07% 31.89%	1,889,615 87,342 297,122 2,274,079	98.76% 100.00% 86.22% 96.96%	1,910,094 111,828 537,728 2,559,650	100.87% 77.49% 92.05% 97.61%
Auxiliary Net Operating Income/(Loss)	118	402,391	341009.23%	879	485,671	71632.92%	127,541	108085.59%	228,536	33707.37%
Net Income/(Loss) Bookstore Food Services Auxiliary Administration Net Auxiliary Income/(Loss)	237,082 107,658 (344,622) 118	442,721 101,472 (141.802) 402,391	186.74% 94.25% 41.15% 341009.23%	485,738 99,133 (584,193) 678	639,871 44,862 (199,061) 485,671	131.73% 45.25% 34.07% 71632.92%	317,005 107,658 (297,122) 127,541	133.71% 100.00% 86.22% 108085.59%	614,914 151,350 (537,728) 228,536	126.59% 152.67% 92.05% 33707.37%
Auxiliary Fund Balance at June 30, 2017 Non-operating Revenues/Expenditures College Credit Plus College Strategic Priorities Food Services/Renovations Transfers Audit Entries	(156,000)	13,894,777 (70,680)		(300,000)	13,401,641 (9,750) 14,780		(156,000)		(60,000) 25,881	
Auxiliary Fund Balance at October 31, 2017	₹	\$ 14,226,488 [B]	[0]	[0]	\$ 13,892,343 [E]	E	\$ (178,459) [G]	Ξ	194,417	Ξ

			COLUMBUS S CAS AS C	COLUMBUS STATE COMMUNITY COLLEGE CASH FLOW FORECAST AS OF OCTOBER 31, 2017	COLLEGE		EXHIBITE
		Actual	Actual	Actual	Actual	Actual	Actual
		May	June	July	August	September	October
		2017	2017	2017	2017	2017	2017
Beginning Cash	€	6,228,767	7,912,129	5,712,925	6,703,604	6,871,621	6,405,477
Cash Receipts		14,729,997	9,387,190	7,844,977	21,172,436	8,632,585	8,360,780
Cash Disbursements		(14,181,923)	(16,064,639)	(12,831,905)	(14,136,193)	(15,800,359)	(12,787,068)
Financial Aid		2,635,288	478,245	(22,393)	9,131,774	3,701,630	2,431,263
Outflow for investments		(6,500,000)	ĵ.		(16,000,000)	0 € (0 0) 1	
Inflow from investments		5,000,000	4,000,000	6,000,000	•	3,000,000	3,500,000
Ending Cash	ы		5,712,925	6,703,604	6,871,621	6,405,477	7,910,452
		Forecasted	Forecasted	Forecasted	Forecasted	Forecasted	Forecasted
		November	December	January	February	March	April
	3	2017	2017	2018	2018	2018	2018
Beginning Cash	₩	7,910,452	5,635,452	5,915,452	5,815,452	5,595,452	5,710,452
Cash Receipts		5,880,000	9,020,000	16,375,000	7,180,000	8,600,000	8,200,000
Cash Disbursements		(13,350,000)	(12,250,000)	(12,500,000)	(12,500,000)	(13,500,000)	(11,500,000)
Financial Aid		(2,805,000)	1,010,000	14,025,000	100,000	(1,485,000)	ı
Outflow for investments		3.0		(18,000,000)	(1)		(2,000,000)
Inflow from investments		8,000,000	2,500,000		5,000,000	6,500,000	5,500,000
Ending Cash	₩	5,635,452	5,915,452	5,815,452	5,595,452	5,710,452	5,910,452

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(8) (10) (11) (13) (14)

EXHIBIT F

COLUMBUS STATE COMMUNITY COLLEGE PRESIDENT'S DISCRETIONARY FUND STATEMENT OF CASH RECEIPTS AND DISBURSEMENTS FOR THE FOUR MONTHS ENDED OCTOBER 31, 2017

Cash at Beginning of Period			\$16,171_	(1)
		*		(2)
Receipts: Deposit from General Fund	3,829		3,829	(3) (4)
Deposit from General Fund	0,020		0,020	(5)
				(6)
<u>Disbursements:</u>				(7)
Oberer's Flowers	928			(8)
Columbus State Bookstore	168			(9)
			4 000	(10)
			1,096	(11) (12)
	FAT	(0)	\$ 18,904	
	[A]	[B]	[C]	(13)

NOTE:

The President's Discretionary fund is a separate fund from the operating and capital funds of the college. The source of funds is from other-than-public (governmental) monies or student fees, as specified by the Board of Trustees.

The purpose of the fund is to enhance the mission of the college. Expenditures are to promote or enhance the image of the college, the college educational programs, operations, entertainment, contributions, and other appropriate expenditures not provided for in the college operating budget.

COLUMBUS STATE COMMUNITY COLLEGE DEVELOPMENT FOUNDATION BALANCE SHEET AT OCTOBER 31, 2017 With Comparative Figures at October 31, 2016

Assets Cash Investments at market value (see note) Pledges Receivable Accounts Receivable Total Assets	October 31, 2017 \$ 1,832,549 8,445,438 3,501,932 19,422 \$ 13,799,341	October 31, 2016 \$ 1,270,576 7,529,913 3,795,571	(1) (2) (3) (4) (5)
<u>Liabilities</u> Due to general fund Pledge Payable Trade Payables Total Liabilities	\$ - 638,610 638,610	\$ - 647,366 647,366	(6) (7) (8) (9)
Fund balance Permanently Restricted Temporarily Restricted Unrestricted	4,268,647 5,664,749 3,227,335	4,115,974 5,114,110 2,724,328	(10) (11) (12) (13)
Total fund balance Total Liabilities and fund balance	13,160,731 \$ 13,799,341 [A]	11,954,412 \$ 12,601,778 [B]	(14) (15) (16) (17) (18)

Note: Investments

Investments are valued at market, which is generally determined by use of published market quotations. Realized gains and losses from sale or redemption of invesments are based upon the cost of the specific investment sold or redeemed. Purchases and sales of investments are reflected on a trade-date basis. A summary of investments is as follows:

	Cost	Market	Percent of Portfolio
Cash	\$ 253,799	253,798	3.01%
Equities	3,786,596	4,580,762	54.24%
Fixed Income	2,519,137	2,508,419	29.70%
Mutual Funds	1,096,021	1,102,459	13.05%
Total Investments	\$7,655,552	\$8,445,438	100.00%

EXHIBIT H

COLUMBUS STATE COMMUNITY COLLEGE DEVELOPMENT FOUNDATION STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE FOR THE FOUR MONTHS ENDED OCTOBER 31, 2017 With Comparative Figures at October 31, 2016

		12 12 13 13 13 13 13 13 13 13 13 13 13 13 13		(14) (15) (16) (18) (20)	(21) (22) (23) (24) (24) (25)
October 31, 2016	Total All Funds	\$ 105,691 103,560 		113,950 45,400 500,000 - - 122,478 781,828	(378,181) 12,332,593 \$ 11,954,412 [F]
Total	Funds	\$ 255,807 102,047 1,719 35,000 555 282 84,445 322,290 406,735 802,145		115,775 655 500,000 38,565 - 131,391 786,386	15,759 13,144,972 \$ 13,160,731 [D]
1, 2017	Restricted	130,429			130,429 4,138,218 4,288,647
October 31, 2017	Restricted	\$ 66,051 \$ 1,719 35,000 555 655 73,833 2205,867 259,700		115,775 655 500,000 38,565	(291,875) (2,522) 5.959,146 \$ 5,664,749 \$
	Unrestricted	\$ 59,327 102,047 102,047 187 30,612 116,423 147,035 308,596		131,391	177,205 2.522 3.047,608 \$ 3,227,335
	Revenue	s and Programs uture us for Columbus State mpus X Culinary Arts Ee Income e come-subtotal	Expenditures	Scholarships and Programs Contributions to Columbus State Corporate Gift Creative Campus Hospitality & Culinary Arts Administrative Fee Expense Management and general Total expenditures	Excess (deficit) of revenues over expenditures Transfers Fund balance at beginning of period Fund balance at end of period

COLUMBUS STATE COMMUNITY COLLEGE NOTES TO FINANCIAL STATEMENTS AS OF OCTOBER 31, 2017

1) <u>Investments</u>

Investment Fund	Cost	Market Value	Yield to Maturity*	Average Maturity (days)
STAR Ohio/Operating	\$ 36,228,234	\$ 36,228,234	1.23%	1
STAR Ohio/Plant	1,381,080	1,381,080	1.23%	1
STAR Ohio/Auxiliary	3,437,587	3,437,587	1.23%	ì
CSCC Operating Fund 1	35,858,495	35,877,591	1.55%	708
CSCC Operating Fund 2	35,207,610	35,097,467	1.53%	825
Auxiliary Services	5,023,630	5,036,213	1.50%	381
Plant Fund	9,206,293	9,169,431	1.45%	687
	\$ 126,342,931	\$ 126,227,605	55.	

* Weighted

Portfolio Composition	Туре	% of Total	
	STAR Ohio	32.52%	
	Agencies	50.32%	*
	Municipal Bonds	2.30%	
	Treasury Notes	4.33%	
	Stocks	0.00%	
	Cash & Equivalents	10.53%	
		100.00%	

 ^{*} This includes discount notes, callable, non-callable, securitized, and step-up agency investments.

2) <u>Inventories</u>

Bookstore inventories at year-end are stated at actual cost. At or near year-end a complete physical inventory is taken and adjustments, if any, are recorded.

3) Plant Funds

Physical plant and equipment are stated at cost at date of acquisition or fair value at date of donation in case of gifts. Depreciation of physical plant and equipment is recorded.

4) Long-term debt

Outstanding long-term debt consists of bonds payable in annual installments varying from \$835,000 to \$920,000 with an interest rate of 1.65%, the final installment being due in 2023, collateralized by a gross pledge basis, of the general receipts of the college, which include the full of every type and character of receipts, excepting only those specifically excluded which are primarily those that are appropriated from the State of Ohio.

Debt service for this long-term debt is paid from an annual allocation in the College's Operating fund, the Auxiliary Services fund, and from the State's Capital Component Program.

5) Interfund Accounts

All interfund borrowings have been made from current funds and amounts are due currently without interest.



COLUMBUS STATE COMMUNITY COLLEGE BOARD ACTION

DATE:	
DAIL:	

SUBJECT:

Personnel Information Items.

BACKGROUND INFORMATION:

In accordance with a Board of Trustees resolution approved and adopted at their regular meeting held on October 18, 1978, the President has the authority to make staff appointments to positions which have already been approved by the Board and included in the current budget and to accept faculty and staff resignations.

FOR INFORMATION ONLY

COLUMBUS STATE COMMUNITY COLLEGE

BOARD OF TRUSTEES

INFORMATION ONLY

In accordance with a Board Resolution approved and adopted at a regular meeting held on October 18, 1978, which enables the President to make employee appointments to positions which have already been approved by the Board and included in the current budget, the following persons have been appointed.

NAME	<u>POSITION</u>	<u>DEPARTMENT</u>	<u>DATE</u>	SALARY
Ronald Boisvert	Instructional Designer	Instructional Design & Innovation	10/16/17	\$54,600
Mark Boll	Material Handler II	Procurement & College Services	10/02/17	\$28,664
Bambi Bowman	Technician	IT – Frontliners	10/16/17	\$46,821
Cassandra Carothers	Communications Technician II	Police Department - Patrol	09/01/17	\$46,238
Sarah Christian	Program Coordinator	Grants Office	10/10/17	\$49,000
Robb Coventry	Director II	Facilities	09/01/17	\$125,000
Tina Diggs	Director	Delaware Campus	09/18/17	\$85,000
S. G. Kiron Nao	Project Manager	Institutional Effectiveness	10/16/17	\$70,000
Angela Shear	Project Manager	Institutional Effectiveness	10/02/17	\$67,000
Lindsay Tarbox	Site Specialist	Regional Learning Centers	09/06/17	\$33,134
Beth Vetter	Instructor	Dental Hygiene	08/16/17	\$46,471
Brian West	Instructional Designer	Instructional Design & Innovation	10/16/17	\$47,091
Brent Wilder	Director	Marketing & Communication	10/27/17	\$110,000
Jordan Wilson	Advisor	Enrollment Management & Student Services	09/18/17	\$44,034

COLUMBUS STATE COMMUNITY COLLEGE

BOARD OF TRUSTEES

INFORMATION ONLY

In accordance with a Board Resolution approved and adopted at a regular meeting held on October 18, 1978, which enables the President to make employee appointments to positions which have already been approved by the Board and included in the current budget, the following resignations/voluntary cash separation incentives/reductions in force/terminations/retirements have been accepted.

NAME	POSITION	<u>DEPARTMENT</u>	DATE
Lori Bolton	Advisor	Center for Advising Support	08/24/14
Michael Johnson	Grounds Coordinator	Grounds	09/08/17
John Nestor	Director	Facilities	08/31/17
Mark Polifroni	Assistant Professor	Psychology	08/12/17
Megan Speakman	Program Coordinator	Early Alert	09/22/17
Lindsay Tarbox	Specialist	Regional Learning Centers	09/15/17
William Wolfe	Coordinator	Business Engineering & Technology	09/01/17